

Department of Benefits and Family Support

MEMORANDUM

Department of Disability and Aging Services

TO: HUMAN SERVICES COMMISSION

THROUGH: TRENT RHORER, EXECUTIVE DIRECTOR

FROM: ANNA PINEDA, DEPUTY DIRECTOR

P.O. Box 7988 San Francisco, CA 94120-7988 www.SFHSA.org

DATE: APRIL 19, 2024

SUBJECT: GRANT MODIFICATION: **MULTIPLE PROVIDERS** (see

table below) FOR PROVISION OF THE TRANSITIONAL EMPLOYMENT SUPPORT SERVICES (TESS) PROGRAM

ESPERANZA ZAPIEN, DIRECTOR OF CONTRACTS

GRANT TERM: | Current Modification

7/1/2021 - 6/30/2024 7/1/2024 - 6/30/2026

GRANT See Table Below

AMOUNTS

 Funding Source
 County
 State
 Federal
 Total
 Contingency
 Not-to-Exceed

 FUNDING:
 \$2,358,432
 \$0
 \$466,038
 \$2,824,470
 \$282,447
 \$3,106,917

PERCENTAGE: 84% 0% 16% 100%

Trent Rhorer
Executive Director

London Breed

Mayor

The Department of Benefits and Family Support requests authorization to modify the existing grants with Arriba Juntos and Young Community Developers for the provision of the Transitional Employment Support Services (TESS) program for the period of July 1, 2024 to June 30, 2026 in an additional amount of \$1,190,916 plus a 10% contingency for a total amount not to exceed \$3,106,917. The purpose of these grants is to provide Transitional Employment Support Services (TESS) for participants in the Public Service Trainee (PST) program.

Vendor	FY21/22	FY22/23	FY23/24	MOD FY24/25	MOD FY25/26	Grant Total	Contingency	Not to Exceed
Arriba	1121/22	1122/23	1123/24	1124/23	1123/20	Grant rotar	contingency	LACCCU
	6257.500	6274 402	6204 705	¢202.220	6202.420	64 442 225	6444 222	64 552 450
Juntos	\$257,500	\$274,492	\$284,785	\$293,329	\$302,129	\$1,412,235	\$141,223	\$1,553,458
Young								
Community								
Developers	\$257,500	\$274,492	\$284,785	\$293,329	\$302,129	\$1,412,235	\$141,223	\$1,553,458
Total	\$515,000	\$548,984	\$569,570	\$586,658	\$604,258	\$2,824,470	\$282,447	\$3,106,917

Background

The Department of Benefits and Family Support, in collaboration with 10 other city departments, operates a transitional subsidized employment program, known as the Public Services Trainee (PST) program. The PST program was designed to provide opportunities for trainees, with various levels of job and soft skills, to get training and work experience. PST participants are assigned to work at host sites under the supervision of City Departments. The Transitional Employment Support Services (TESS) program was developed in order to increase the success of PST participants at their host sites and move towards unsubsidized employment.

Services to be Provided

The TESS program provides the opportunity for PSTs to receive training and employment services during their PST work experience. The Grantees will provide job readiness classes, barrier remediation, and employment support services to program participants including:

- 6 4-hour job readiness workshops with topics such as resume writing, workplace guidelines, digital literacy, and effective communication
- Job coaching to participants to train them on skills to be able to retain and excel at their work sites
- Case management and barrier remediation
- Job search and job placement services

Each provider will serve 170 participants annually.

Arriba Juntos will provide services at 1850 Mission Street, San Francisco. Young Community Developers will provide services at 150 Executive Park Blvd, San Francisco.

Through this modification, we will extend the program for an additional two years.

Selection

Grantees were selected through Request for Proposals #891, which was competitively bid in May 2021.

Funding

Funding for this grant is provided by a combination of Federal and Local funds.

ATTACHMENTS

Arriba Juntos - Appendix A-1 - Services to be Provided Arriba Juntos - Appendix B-1 - Budget

Young Community Developers - Appendix A-1 - Services to be Provided Young Community Developers - Appendix B-1 - Budget

Appendix A-1 Services to be Provided Arriba Juntos

Transitional Employment Support Services (TESS) for PST Participants July 1, 2021 – June 30, 2026 Modified July 1, 2024

I. Purpose of Grant

The San Francisco Human Services Agency (HSA), in collaboration with 10 other city departments, operates a transitional subsidized employment program, known as the Public Services Trainee (PST) program. The PST program was designed to provide opportunities for trainees, with various levels of job and soft skills, to get training and work experience. The Transitional Employment Support Services (TESS) program was developed in order to increase the success of PST participants at their host sites and move towards unsubsidized employment. The Grantee will provide job readiness classes, barrier remediation, and employment support services to program participants.

II. Definitions

City Departments Department of Public Health (DPH), Department

of Public Works (DPW), Office of Economic and Workforce Development (OEWD), (MOHCD) Mayor's Office of Housing and Community Development, Recreation and Parks Department (RPD), San Francisco Police Department (SFPD),

SF Metropolitan Transportation Agency

(SFMTA), (SFFD) San Francisco Fire Department, SF Public Utilities Commission (SFPUC), (ASR)

Assessor's Office and others.

Grantee Arriba Juntos

HSA, also Human Services Agency of the City and County of

Department San Francisco

Launchpad A client database tracking system used by HSA

PST Public Service Trainee

PST Liaison Public Service Trainee Liaison – HSA staff

responsible for PST host site monitoring and HSA

payroll and Employee Relations

TESS Transitional Employment Support Services

III. Target Population

The target population for this program is Public Service Trainees (PSTs) who are in their 2nd month or further in the PST program.

IV. Description of Services

Grantee shall provide the following services during the term of this grant:

A. Intake and Enrollment of Participants Referred by HSA

- 1. Conduct orientations and intake of PST participants. Report, within one business day of occurrence, to PST Liaisons which participants attended and didn't attend the orientation.
- 2. Serve an average of 35 participants at any given time. Actual number of enrollments could be more or less than the total of 35 as long as the average is maintained over the term of the grant.
- 3. Participate monthly meetings with HSA staff and partner agencies for case conferencing and coordination of services.
- 4. Communicate with partner agencies to work closely together to coordinate services for optimal outcomes for clients.
- 5. Participants will be paid wages for attendance to TESS workshops and services through their PST assignment.

B. Job Readiness Services

- 1. Provide 6 four-hour Job Readiness Training workshops to all participants in the following areas:
 - a. Career planning/goal setting
 - b. Effective communication practices/conflict resolution/problem solving
 - c. Workplace rules and guidelines (appropriate work behavior/sexual harassment; tardiness/drugs & alcohol, etc.)
 - d. Resume writing/interviewing Skills
 - e. Business writing such as letters, emails, memos
 - f. Typing and computer skills, including at minimum basic word processing and spreadsheet basics
 - g. Digital literacy, including at minimum navigating the internet and managing communications via technology including email and video.
- 2. Schedule attendance to workshops within the first two months of the PST assignment.
- 3. Provide Job Coaching to participants that will give them the skills needed to retain their jobs and excel at their work sites.

C. Case Management and one-on-one assistance for any employment/vocational barrier remediation, including but not limited to,

- 1. Meet with participants a minimum of twice a month
- 2. Develop a customized service delivery plan and share with HSA staff
- 3. Driver license restoration
- 4. Possible criminal history expungement
- 5. Referral to short-term behavioral health services
- 6. Coordinate with Child Support Services to resolve outstanding child support issues

- 7. Address the lack of GED, or low foundational skills
- 8. Address housing instability
- 9. Tools, uniforms, transportation, etc.

D. Job Search and Job Placement Services

- 1. Provide Job Search and Job Placement services to participants. Place participants in unsubsidized employment after they successfully complete program activities
- 2. Assist participants in developing master employment application and resumes to use in post-program job search
- 3. Prepare participants to conduct their own effective job search
- 4. Refer participants to other vocational training providers
- 5. Coordinate with employers to develop job opportunities for participants
- 6. Connect participants to other employment programs and opportunities funded through the City's workforce development system
- 7. Connect participants with other City or private sector union pre-apprentice or apprentice programs

E. Information and Referral

Through Grantee's connections to the community, Grantee will refer potential clients to HSA to be screened for benefits eligibility.

V. Location and Time of Services

Grantee services are provided at 1850 Mission Street, San Francisco, CA 94103. Work experience sites are with RPD, DPW, HSA, and other City Departments. Services will be Sunday through Saturday except on the following holidays: New Year's Day, Martin Luther King Jr. Day, President's Day, Memorial Day, Juneteenth, Independence Day, Labor Day, Veteran's Day, Thanksgiving Day, Day after Thanksgiving, and Christmas Day.

VI. Service Objectives

On an annual basis, the Grantee will meet the following Service Objectives:

A. Enroll and serve a minimum of 170 participants for the workshops

VII. Outcome Objectives

On an annual basis, the Grantee will meet the following Outcome Objectives:

- A. A minimum of 80% of participants will complete the 6 Job Readiness Workshops.
- B. A minimum of 60% of participants who complete the 6 Job Readiness Workshops will be connected to the City's workforce system or receive job placement services.

VIII. Reporting Requirements

- A. Communicate immediately via e-mail or telephone with HSA PST Liaison when a client is not participating. At a minimum, Grantee must report when a client has two unexcused absences, if attendance falls below 80% of the total program hours, or if the participant is being terminated from the program.
- B. Report Orientation Attendance within one business day after it occurs.

- C. Monthly Reports. HSA will generate monthly reports from Launchpad database by the 10th day following the reporting month. Grantee must review and make Launchpad data corrections in a timely manner.
 - 1. Reports shall contain the following data:
 - Number of enrollments
 - Number of participants completing all workshops
 - Number of participants placed in an unsubsidized job
 - Number of positive and negative program exits
 - Number active or currently enrolled as of the last day of the month
 - Job placement information--job title, employer, wage, hours per week and benefit information (health, dental) for all participants placed unsubsidized employment
 - Demographic information on enrolled participants as prescribed by HSA
 - 2. Supporting documentation for the numbers presented in the reports must be maintained by the Grantee for a period of three years and must be available for auditing by the Department. Participant files shall be kept in a secure and confidential location at all times.
- D. Ad Hoc Reports. Grantee will develop and deliver ad hoc reports as requested by HSA.
- E. Grantee will collect SOGI data and enter data results twice per year in CARBON.
- F. Written communication that contains client confidential information shall be transmitted through a secured method approved by using ZixCorp.
- G. Annual Reports summarizing the contract activities referencing the tasks as described in the Service and Outcome Objectives will be submitted to HSA staff by Grantee.

 This report will also include accomplishments and challenges encountered by the Grantee.
- H. For assistance with reporting requirements or submission of reports, contact:
 - Ken Ho, Community Services Specialist, E306 <u>ken.ho@sfgov.org</u>
 or
 - Leslie Lau, Contract Manager, GB11 leslie.lau1@sfgov.org

IX. Monitoring Activities

- A. <u>Program Monitoring</u>: Program monitoring will include review of client eligibility, and back-up documentation for reporting progress towards meeting service and outcome objectives, participant case files, training curricula, and program policies and procedures.
- B. <u>Fiscal Compliance and Contract Monitoring</u>: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel

Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

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3	HUMAN SERVICES AGI	ENCY CONTR	ACT BUDGE	T SUMMARY	•							
4	TIOMAN SERVICES ASI		AOT BOBOL	1 COMMAN								
5	Contractor's Nam	е										
6	Arriba Juntos July 1, 2021 - June 30, 2026											
7	(Check One) New Renewal	Modification	Х									
8	If modification, Effective Date of Mod.	7/1/24 No. of	Mod. 1	T								
9	Program: TESS-PST (Clean Streets)											
10	Budget Reference Page No.(s)											
	Program Term	7/1/21-6/30/22	7/1/22-6/30/23	7/1/23-6/30/24	7/1/24-6/30/25	7/1/25-6/30/26	Total					
12	U											
13	Salaries & Benefits	\$162,604	\$176,210	\$176,910	\$183,019	\$183,019	\$881,763					
14	Operating Expense	\$61,304	\$62,474	\$70,724	\$72,050	\$79,702	\$346,254					
	Subtotal	\$223,908	\$238,684	\$247,634	\$255,069	\$262,721	\$1,228,017					
16	Indirect Percentage (%)						15%					
17	Indirect Cost (Line 16 X Line 15)	\$33,592	\$35,808	\$37,151	\$38,260	\$39,408	\$184,219					
18	Capital Expenditure											
19	Total Expenditures	\$257,500	\$274,492	\$284,785	\$293,329	\$302,129	\$1,412,236					
20	HSA Revenues											
21	General Fund	\$215,013	\$229,201	\$237,796	\$236,386	\$234,934	\$1,153,329					
22	Federal	\$42,488	\$45,291	\$46,990	\$48,399	\$49,851	\$233,019					
23	CODB FY25 3%				\$8,544	\$8,544	\$17,088					
	CODB FY26 3%					\$8,800	\$8,800					
25												
26												
27												
28												
29	TOTAL HSA REVENUES	\$257,500	\$274,492	\$284,785	\$293,329	\$302,129	\$1,412,236					
30 31	Other Revenues											
32												
33												
34												
35												
36	Total Revenues	\$257,500	\$274,492	\$284,785	\$293,329	\$302,129	\$1,412,236					
37												
39	Prepared by:						Date 4/15/24					
40	HSA-CO Review Signature:											
41	HSA #1											

	А	В	С	D	Е	Н	K	N	0	Р	Q		
1											Appendix B-1, Page 2		
3													
4	Program Name: TESS-PST												
5	9												
6													
7	7 Salaries & Benefits Detail												
8	$\overline{8}$												
9													
9 10 11	i					7/1/21-6/30/22	7/1/22-6/30/23	7/1/23-6/30/24	7/1/24-6/30/25	7/1/25-6/30/26			
11		Agency T	Totals	For HSA	A Program						TOTAL		
		Annual Full TimeSalary	Total %		Adjusted								
12	POSITION TITLE	for FTE	FTE	% FTE	FTE								
13	Director of Programs	\$54,080	100%	10%	10%	\$8,294	\$8,294	\$8,294	\$9,048	\$9,048	\$42,978		
14	Program Coordinator	\$49,920	100%	50%	50%	\$25,580	\$28,122	\$23,122	\$27,040	\$27,040	\$130,904		
15	Case Manager/Employment Specialist	\$40,560	100%	100%	100%	\$40,752	\$44,724	\$46,724	\$44,720	\$44,720	\$221,640		
16	Case Manager-Work Readiness/Barrier R	\$40,560	100%	100%	100%	\$41,520	\$44,724	\$48,224	\$49,920	\$49,920	\$234,308		
17													
30	TOTALS		4.00	2.60	2.60	116,146	125,864	126,364	130,728	130,728	\$629,830		
31	EDINOE DENEET DATE	400/											
-	FRINGE BENEFIT RATE	40%											
33	EMPLOYEE FRINGE BENEFITS					\$46,458	\$50,346	\$50,546	\$52,291	\$52,291	\$251,933		
35	EMPLOYEE FRINGE BENEFITS												
	TOTAL SALARIES & BENEFITS					162,604	176,210	\$176,910	183,019	183,019	\$881,763		
37	HSA #2												

	А	В	С	D	G	H K I	L O	P Q	R S	T U				
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3	4													
4	Program Nam	e: TESS-PST												
5														
6	Onersting Eynance Detail													
7	' ' '													
8 9	1													
10														
11										TOTAL				
12	Expenditure C	ategory	Т	TERM 7	7/1/21-6/30/22	7/1/22-6/30/23	7/1/23-6/30/24	7/1/24-6/30/25	7/1/25-6/30/26					
13	Rental of Prop	erty		_										
14	Utilities(Elec, '	Water, Gas, Ph	none, Scavenger)	·)	\$12,372	\$12,372	\$10,372	\$10,372	\$10,372	\$55,860				
15	Office Supplies, Postage				\$4,036	\$4,636	\$4,636	\$4,660	\$4,660	\$22,62				
16	Building Maintenance Supplies and Repair				\$6,237	\$6,237	\$10,737	\$10,737	\$10,737	\$44,685				
17	Printing and R	Reproduction			\$1,668	\$1,668	\$1,668	\$1,670	\$1,670	\$8,344				
18	Insurance				\$3,669	\$3,669	\$3,669	\$3,669	\$3,669	\$18,345				
19	Staff Training													
20	Staff Travel-(L	ocal & Out of	Town)		\$1,019	\$519	\$519	\$519	\$521	\$3,097				
21	Rental of Equi	pment			\$5,503	\$6,103	\$3,603	\$3,603	\$3,603	\$22,415				
28	OTHER													
29	Ancilliary Sup	port Services			\$22,000	\$22,000	\$30,250	\$31,550	\$39,200	\$145,000				
30	Client Support	tive-Food CFE	T Ineligible	_	\$4,800	\$5,270	\$5,270	\$5,270	\$5,270	\$25,880				
31				_										
34	1													
35	TOTAL OPER	ATING EXPEN	NSE	_	\$61,304	\$62,474	\$70,724	\$72,050	\$79,702	\$346,254				
36														
37	HSA #3													

Appendix A-1 Services to be Provided Young Community Developers Transitional Employment Support Services (TESS) for PST Participants July 1, 2021 – June 30, 2026 Modified July 1, 2024

I. Purpose of Grant

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 - Ken Ho, Community Services Specialist, E309 <u>ken.ho@sfgov.org</u>
 or
 - Leslie Lau, Contract Manager, GB11 leslie.lau1@sfgov.org

IX. Monitoring Activities

- A. <u>Program Monitoring</u>: Program monitoring will include review of client eligibility, and back-up documentation for reporting progress towards meeting service and outcome objectives, participant case files, training curricula, and program policies and procedures.
- B. <u>Fiscal Compliance and Contract Monitoring</u>: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel

Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

						Appendix B-1 P.1
HUMAN SERVICES AC	GENCY BUDGET SU	IMMARY				4/9/2024
Program Name: TESS PST						
Young Community Developers, Inc.						
(Check One) New Re	enewal Modificati	on 🗸				
If modification, Effective Date of Mod. 7/						
Program: YCD- Transitional Employmer	nt Support Services (TES	S) for PST				
Budget Reference Page No.(s)						Total
Program Term	7/1/21-6/30/22	7/1/22-6/30/23	7/1/23-6/30/24	7/1/24-6/30/25	7/1/25-6/30/26	7/1/21-6/30/26
Expenditures						
Salaries & Benefits	\$194,103	\$208,878	\$218,095	\$220,967	\$227,794	\$1,069,837
Operating Expense	\$29,810	\$28,941	\$29,544	\$34,102	\$34,928	\$157,325
Subtotal	\$223,913	\$237,819	\$247,639	\$255,069	\$262,722	\$1,227,162
Indirect Percentage (%)	15%	15%	15%	15%	15%	
Indirect Cost (Line 16 X Line 15)	\$33,587	\$35,673	\$37,146	\$38,260	\$39,408	\$184,074
Capital Expenditure	\$0	\$1,000	\$0	\$0	\$0	\$1,000
Total Expenditures	\$257,500	\$274,492	\$284,785	\$293,329	\$302,130	\$1,412,236
HSA Revenues						
General Fund	\$215,012	\$229,201	\$237,795	\$236,386	\$234,935	\$1,153,329
Federal	\$42,487	\$45,291	\$46,989	\$48,399	\$49,851	\$233,019
CODB FY25 3%				\$8,544	\$8,544	\$17,088
CODB FY26 3%					\$8,800	\$8,800
TOTAL HSA REVENUES	\$257,500	\$274,492	\$284,785	\$293,329	\$302,130	\$1,412,236
	\$257,500	Φ214,492	\$204,700	\$293,329	\$30Z,130	Φ1,412,230
Other Revenues						
Total Revenues	\$257,500	\$274,492	\$284,785	\$293,329	\$302,130	\$1,412,236
Full Time Equivalent (FTE)						
Prepared by: Hyun IM		Telephone No.: 415	5-822-3491		Revis	sed Date: 04/09/24
HSA-CO Review Signature:						
HSA #1						

Young Community Developers, Inc.

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Program Name: TESS for PST

Salaries & Benefits Detail

		7/1/21-6/30/22	7/1/22-6/30/23	7/1/23-6/30/24	07/01/24-06/30/25	07/01/25-06/30/26	7/1/21 - 6/30/26			
	Agency 1	Γotals	For HSA Program		For HSA Program	For HSA Program	For HSA Program	For HSA Program	For HSA Program	TOTAL
	Annual Full	Total %	٠	Adjusted						
POSITION TITLE	TimeSalary	FTE	% FTE	FTE	Budgeted Salary	Budgeted Salary	Budgeted Salary	Budgeted Salary	Budgeted Salary	7/1/21 - 6/30/26
Program Manager	\$75,000	100%	100%	100%	\$64,480	\$72,800	\$52,644	\$25,020	\$30,271	\$245,215
Program Coordinator II	\$67,995	100%	100%	100%	\$62,400	\$67,995	\$69,915	\$74,235	\$74,235	\$348,780
Education and Employment Specialist	\$64,480	100%	100%	37.34%	\$23,587	\$21,126	\$45,207	\$70,720	\$70,720	\$231,360
TOTALS		3.00	3.00	2.37	\$150,467	\$161,921	\$167,766	\$169,975	\$175,226	\$825,355
FRINGE BENEFIT RATE	29%				29.00%	29.00%	30.00%	30.00%	30.00%	
EMPLOYEE FRINGE BENEFITS					\$43,635	\$46,957	\$50,329	\$50,992	\$52,568	\$244,481
TOTAL SALARIES & BENEFITS	\$0				\$194,103	\$208,878	\$218,095	\$220,967	\$227,794	\$1,069,837
HSA #2										

4/9/2024

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4/9/2024

Program Name: TESS for PST (Same as Line 9 on HSA #1)

Operating Expense Detail

							TOTAL
Expenditure Category	TERM	7/1/21-6/30/22	7/1/22-6/30/23	7/1/23-6/30/24	7/1/24-6/30/25	7/1/25-6/30/26	7/1/21-6/30/26
Rental of Property		\$8,838	\$8,000	\$8,000	\$8,000	\$8,826	\$ 41,664
Utilities(Elec, Water, Gas, Phone, Scavenger)		\$3,800	\$2,800	\$2,800	\$2,000	\$2,000	\$ 13,400
Office Supplies, Postage		\$2,646	\$1,731	\$727	\$1,347	\$1,347	\$ 7,798
IT Subscriptions		\$0	\$0	\$704	\$705	\$705	\$ 2,114
Office Equipment		\$0	\$0	\$300	\$300	\$300	\$ 900
Program Supplies		\$0	\$1,500	\$350	\$500	\$500	\$ 2,850
CFET Food Ineligible		\$0	\$0	\$1,360	\$2,000	\$2,000	\$ 5,360
Equipment(Computer)		\$0	\$0	\$1,000	\$2,000	\$2,000	\$ 5,000
Building Maintenance Supplies and Repair		\$500	\$1,500	\$0	\$0	\$0	\$ 2,000
Printing and Reproduction		\$1,278	\$510	\$0	\$0	\$0	\$ 1,788
Insurance		\$1,823	\$2,500	\$2,500	\$2,500	\$2,500	\$ 11,823
Staff Training		\$300	\$500	\$500	\$5,000	\$5,000	\$ 11,300
Staff Travel-(Local & Out of Town)		\$375	\$500	\$300	\$500	\$500	\$ 2,175
Rental of Equipment(Copier)		\$2,750	\$1,750	\$1,250	\$1,250	\$1,250	\$ 8,250
Telecommunications & IT (comcast, AT&T, Verizon)					\$1,000	\$1,000	\$ 2,000
OTHER							\$ -
Ancillary Support Services	<u></u>	\$7,500	\$7,650	\$9,753	\$7,000	\$7,000	\$ 38,903
	<u> </u>						
TOTAL OPERATING EXPENSE		\$29,810	\$28,941	\$29,544	\$34,102	\$34,928	\$ 157,325
HSA #3							