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**MEMORANDUM**

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DATE: October 2, 2024

TO: Angela Calvillo, Clerk of the San Francisco Board of Supervisors

THROUGH: Disability and Aging Services Commission

FROM: Kelly Dearman, Executive Director, Department of Disability and Aging Services  
Michael Zaugg, Director, Office of Community Partnerships

SUBJECT: Community Living Fund, Program for Case Management and Purchase of Goods and Services, Six-Month Report (January – June 2024)

**OVERVIEW**

The San Francisco Administrative Code, Section 10.100-12, created the Community Living Fund (CLF) to support aging in place and community placement alternatives for potential institutionalization. This report fulfills the Administrative Code requirement that the Department of Disability and Aging Services (DAS) report to the Board of Supervisors every six months detailing the services provided and costs associated with the duties and services with this fund.

The CLF Program (CLFP) provides home- and community-based services, or a combination of goods and services, aiming to reduce unnecessary institutionalization. The two populations of focus include nursing facility residents transitioning to the community and individuals in the community at risk of being institutionalized. This program uses a two-pronged approach of coordinated case management and purchase of services. It provides the needed resources not available through any other mechanism to vulnerable older adults and adults with disabilities.

DAS has been leveraging funding from San Francisco Health Plan (SFHP) through the California Advancing and Innovating Medi-Cal (CalAIM) State initiative to extend CLFP-like services and offset the City's General Funds. CalAIM is intended to promote health equity by addressing the social determinants of health and decreasing disparities in access to care. Enhanced Care Management (ECM) and Community Supports (CS) are two of the key components of CalAIM.

In July 2023, DAS contracted with SFHP to provide ECM services by CLFP for SFHP members. Similarly, in July 2024, CS services were brought under the CLFP umbrella via a separate contract between DAS and SFHP. Both DAS ECM and CS programs align with the traditional CLFP services in serving the two populations of focus as mentioned above and share the same goal to foster aging in community with the two-pronged approach. DAS ECM is the counterpart of the Intensive Case Management (ICM) component of the traditional CLFP services, and DAS CS is equivalent to the traditional Purchase of Services. Along with the implementation of ECM and CS, CLFP continues to support those who are eligible for the traditional ICM and/or Purchase of Services.

This CLF Six-Month Report provides an overview of trends. The attached data tables and charts show key program trends for each six-month period, along with project-to-date figures where appropriate.

## **KEY FINDINGS**

### **Systemic Changes**

- ❖ During this period, the CLFP team and relevant stakeholders have continued to review and refine the program's procedures, data management system, referral and intake process, as well as community education and outreach strategies to ensure effective service delivery through the CalAIM implementation. Notably, the CLFP has adopted a new data management system, PACECare Online (PCO), in order to deliver ECM and CS services. This continues to require training and development for the CLFP Team. Meanwhile, the CLF CASECare data system is still used for traditional CLFP services. Some CLFP performance measures continue to be impacted due to data being spread across multiple systems. An area still impacted by this implementation is the Purchase of Services processing platform. All activities related to Purchase of Services remained in CASECare during this period.

### **Trends affecting the CLFP**

#### **Referrals & Service Levels**

- ❖ The CLFP received a total of 306 new referrals during the 6-month period, consistent with the most recent period and approximately triple the volume of referrals over the prior two years. This referral volume is

considerably higher than broader trends over the history of the program and is primarily attributable to ECM referrals made by SFHP, which account for approximately 85% (259) of all referrals in this period. The remaining 47 referrals were traditional community-based referrals for ICM services. Across all CLFP referrals during this 6-month period, approximately 23% of individuals referred were eligible, of whom 76% were approved to receive services. In other words, of the 306 individuals referred this period, approximately 17% (54) were ultimately enrolled.

It bears noting that ECM referral outcomes differ significantly from historical and current ICM referral outcomes. ECM referrals are the main driver of the higher rates of ineligible determinations for CLFP case management services since the launch of ECM in July 2023. SFHP submits ECM referrals to DAS for potentially eligible SFHP members, most of whom have not requested ECM services or been informed of a referral made on their behalf. As such, when we performed outreach to referred individuals, many declined to participate in services (or cannot be reached), and are therefore deemed ineligible.

We are working closely with SFHP to increase the volume of ECM referrals they submit, so that the CLFP can enroll a greater number of clients and meet our annual enrollment targets. We are also advocating for SFHP to submit higher quality referrals — for example, “warm handoff” referrals in which the referred individual is aware of the referral — so that we might have greater success in enrolling referred individuals. In addition, CLFP has made changes during this period to enhance outreach efforts and garner more referrals from the community.

- ❖ The CLFP served 308 unique participants during this 6-month period, some of whom had multiple enrollments across CLFP services. Most of these individuals (226 clients or 73%) received CLFP coordinated case management services. Over half of the individuals receiving case management services (60% or 136 clients) received ECM. The remaining clients (40% or 90 clients) received traditional CLFP ICM services.

The Scattered Site Housing and Rental Subsidy program<sup>1</sup> administered by Brilliant Corners served 92 individuals, nearly a third (30%) of the overall CLFP caseload. Overall, CLFP service levels in this period were about 10% higher than the prior period, continuing a recent uptick in service levels, but still lower than broader historical program trends.

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<sup>1</sup> This program was integrated into the data portion of the CLF Six Month Report in December 2018. Historic data was populated back to the July – December 2017 period based on when the program data was fully transitioned into a DAS-managed data system.

## Demographics

Trends in CLF referrals in this period diverge in many instances from recent historical trends, due in large part to the large volume and different composition of ECM referrals that are new to the CLFP since July 2023:

- ❖ The majority (69%) of referred individuals were older adults aged 60 and up, back down to recent historical levels after a brief spike in the last period, though higher than overall program trends to date. In 2011 and 2012, individuals referred were more equally split between older adults and younger adults with disabilities (aged 18-59). Older adults have typically represented the majority of referrals over the past several years.
- ❖ Trends in the ethnic profile of new referrals remains only somewhat consistent with recent historical periods. Referrals for White individuals increased following a dip in the last period and make up the largest percent of referrals (31%) for any one group; even so, this proportion of referrals remains lower than long-run trends. Referrals for African Americans decreased after a spike in the last period, accounting for 21% of referrals. Referrals for Latinos remained consistent with the last period, but lower than historical levels, at about 10%. Referrals for Asian/Pacific Islander populations accounted for another 12% of referrals in this period. Notably, there was a sharp increase in the volume of referrals for those identifying as an unknown race — up to 20% of all referrals in this period.
- ❖ Referrals for English-speaking individuals remain the most common, making up 72% of referrals in the current reporting period, levels broadly consistent with historical trends. The second most common primary language remains Spanish (8%), and referrals for Chinese speakers account for 6% of referrals, both of which represent a return to historic levels after a drop in the last period.
- ❖ Males represented just over half (51%) of referrals this period, broadly consistent with historical trends. Although some referred individuals identified as transgender or gender non-conforming, the volume of these referrals was not high enough to be reflected in the percentage breakdown of referrals by gender.
- ❖ Unlike in periods prior to July 2023, the vast majority (87%) of CLFP referrals in this period were missing sexual orientation data, due to some challenges in the consistent tracking of SOGI data collection as a result of the development of the new PCO database system. For those referrals not missing sexual orientation information, referred individuals most commonly identified as straight/heterosexual (63%). Persons identifying as a sexual minority, including gay/lesbian/same gender-loving, bisexual, and other identities, accounted for about 40% of referrals with a known sexual

orientation. While this proportion is much higher than past periods, stakeholders should remain cautious about generalizing this statistic, which is based on a small number of referred clients with a known sexual orientation.

- ❖ The most frequent zip codes for referred individuals in this period were largely consistent with historical program trends. For example, 94103 (South of Market) accounted for the greatest proportion (21%) of referrals. Other zip codes that made up a significant share of all referrals included: 94102 (Hayes Valley/Tenderloin) at 12%; 94115 (Western Addition) at 10%; and 94109 (Polk/Russian Hill/Nob Hill) at 9%. The proportion of referred clients with other or unknown zip codes (18%) remained consistent with historical levels.
- ❖ Referrals from Laguna Honda Hospital (LHH) represented 3% of all referrals. This is a notably lower rate of referrals than recent periods, and significantly lower than over the entire program history. Between 2010 and 2016, 35% of referrals on average came from LHH. While this pattern is due mainly to the different referral sources for ECM referrals. It also likely reflects broader trends in the LHH client population and availability of appropriate housing to support safe discharge and stability in the community. Many LHH clients need permanent supportive housing but there is a waitlist for this type of housing. In addition, LHH was still going through recertification process with the Centers for Medicare and Medicaid Services during this period. This trend is expected to change during the next report period when patient admissions has been resumed.

### **Service Requests**

- ❖ Unlike the other referral trends described above, service request data reflect only information from ICM referrals. The most common services requested at intake remain broadly consistent with prior periods. These include in-home support (60%) and case management (53%). Requests for home repairs/modifications (38%), housing-related services (34%), and assistive devices (34%) were also common this period.

### **Program Costs and CalAIM Revenue Received**

- ❖ The six-month period ending June 2024 shows a net increase of \$353,828 in CLFP costs over the prior six-month period across all ongoing activities. The operating expenditures of CLF-associated service providers and DAS internal salary and fringe costs during this reporting period were the highest to date.

- ❖ Total monthly program costs per client<sup>2</sup> averaged \$2,378 per month in the this six-month period, a decrease of \$35 per month over the prior six-month period, consistent with recent historical periods. Excluding costs for home care and rental subsidies, average monthly purchase of service costs for CLF participants who received any purchased services was \$109 per month in this reporting period, an increase of \$7 per month from the previous six-month period.
- ❖ DAS encountered technical difficulties in the claims process with SFHP for ECM services during the last reporting period, leading to a delay in claim submissions. In June 2024, a substantial portion of claims were submitted. However, only a small payment amounting to \$10,250 was received during this period, which was applied to offset the City's General Funds. The remaining payments will be reflected in the next reporting period.

### **Performance Measures**

DAS is committed to measuring the impact of its investments in community services. The measures below are used to evaluate the performance of the CLFP in meeting its goal to support successful community living for those discharged from institution or at imminent risk of institutionalization.

- ❖ Percent of participants with one or fewer unplanned (“acute”) hospital admissions within a six-month period (excludes “banked” participants). *Goal: 85%.*

We are unable to report this performance measure at this time due to the launch of the new Enhanced Care Management service component and related database transition. We anticipate being able to report PMs within the next year.

- ❖ Percent of care plan problems resolved on average, after one year of enrollment in the CLF Program (excludes “banked” participants). *Goal: 80%*

We are unable to report this performance measure at this time due to the launch of the new Enhanced Care Management service component and related database transition. We anticipate being able to report PMs within the next year.

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<sup>2</sup> This calculation = [Grand Total of CLF expenditures (from Section 3-1)]/[All Active Cases (from Section 1-1)]/6.

## Other Notable CLFP Trends

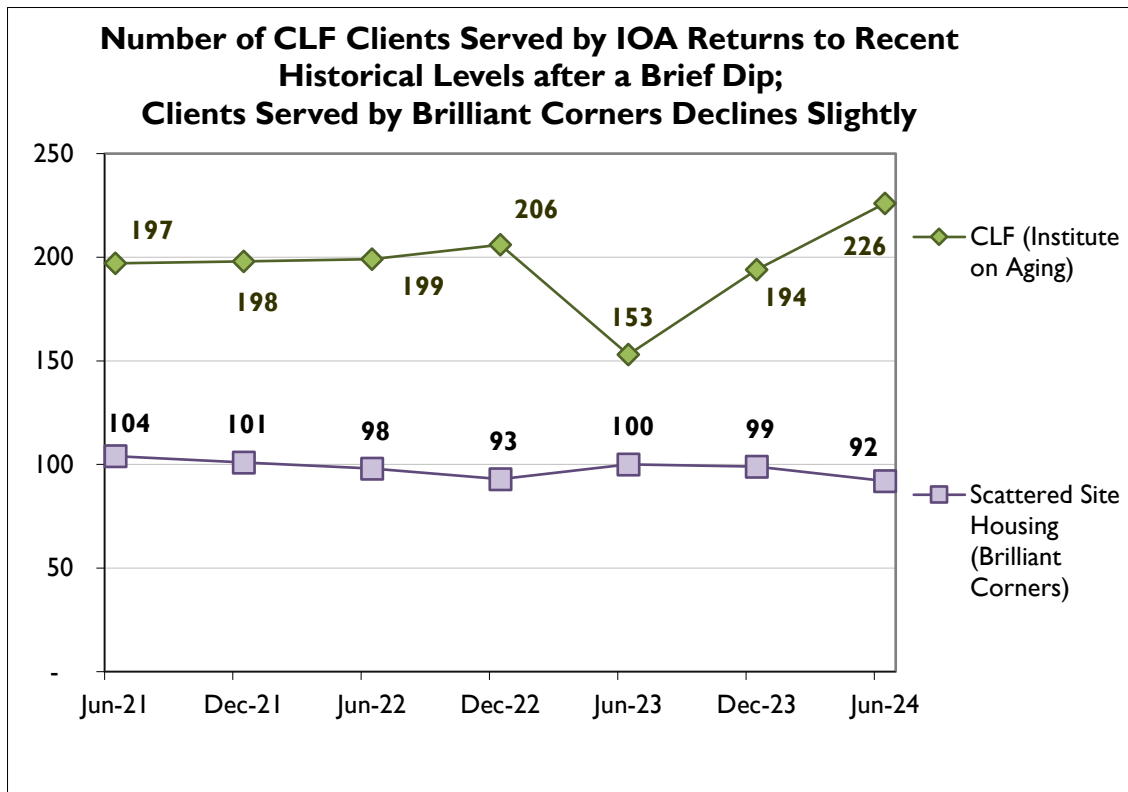
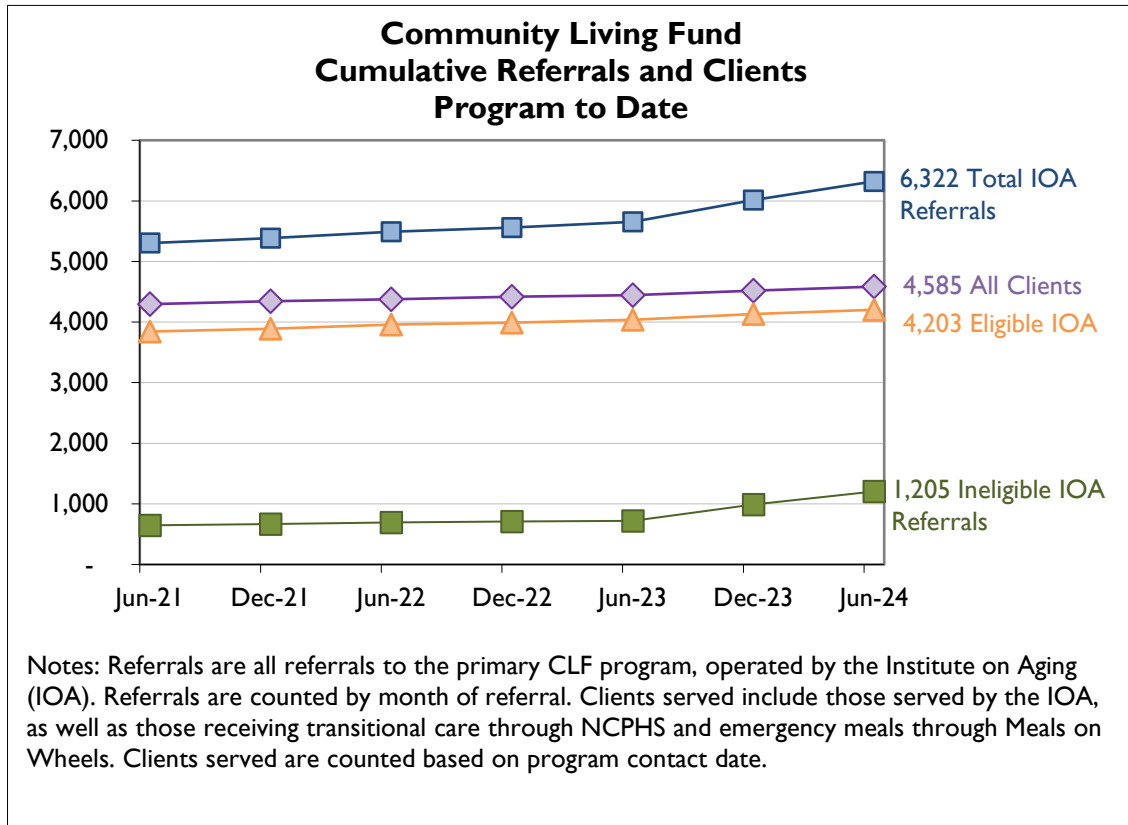
- ❖ As of September 2024, there are 4 referred clients waitlisted for ICM services. On average, these individuals have been waiting for 51 days. All of them are waiting for intensive case management services, although historic ICM waitlist trends have also included individuals who have been referred for purchases of service only (and have separate community case management). The current ICM waitlist is shorter, and clients have been waiting for a shorter duration, than historic program trends.
- ❖ In addition, there are 11 clients waitlisted for ECM services. On average, these individuals have been waiting for 65 days. As per ECM requirements, the outreach period for clients is 12 weeks, which is a consideration for this waitlist. Because the ECM program was launched and ramping up over the past year, we did not have a waitlist to report in the prior period. We will be better able to understand and report on notable fluctuations in the ECM waitlist as the program continues.
- ❖ During this review period, four (4) Laguna Honda Hospital (LHH) participants were transferred to a Scattered Site Housing unit managed by Brilliant Corners. CLFP also supported seven (7) other participants who transitioned from other skilled nursing facilities back to the community. A factor that has influenced transitions back to the community is the access to clinically appropriate, permanent supportive housing. As of September 2024, there is one (1) LHH client who has been assigned housing through Brilliant Corners and is pending for discharge. There are three (3) LHH clients that are eligible for housing through separate vouchers and are pending discharge. CLFP will continue to participate in the Community Options and Resource Engagement (CORE) program in order to support community transitions for ECM and ICM clients. Due to the number of available studio units, CLFP and Brilliant Corners have worked together to identify additional clients that qualify and are clinically suitable for these Brilliant Corners units that have otherwise remained unoccupied. CLFP referred four (4) clients through this effort, one (1) of which was successfully housed during this period.
- ❖ The CLF Program continues to seek opportunities to promote equitable access to its services by a diverse group of participants in SF. CLFP began recruitment for an Outreach Coordinator, this position has since been filled. This new role provides further opportunity to expand access to CLFP through community education on services to providers and prospective clients. An area of focus will be continued relationship building with Skilled Nursing Facilities outside of LHH. Additionally, during this period, CLFP and DAS Intake collaborated to improve ECM outreach processes. Through this process, CLFP has been able to extend timelines for outreach,

allowing for more time to engage clients that were otherwise closed before the updated process.

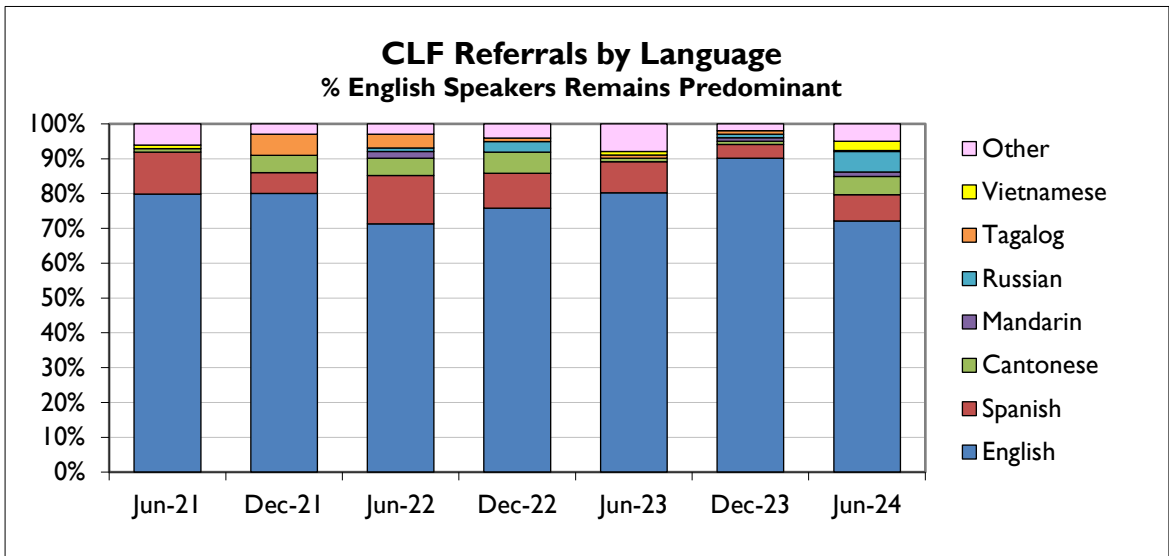
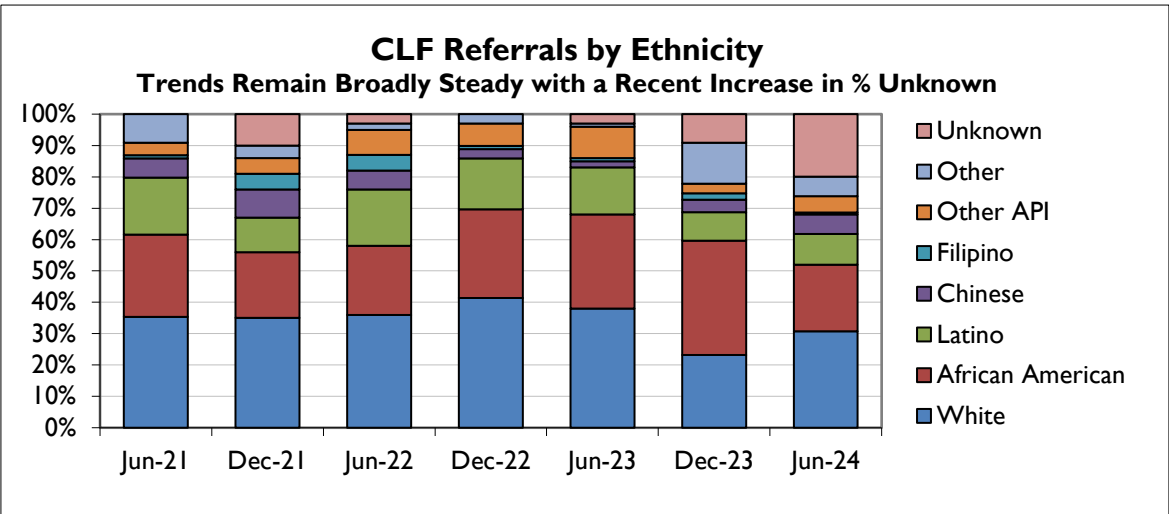
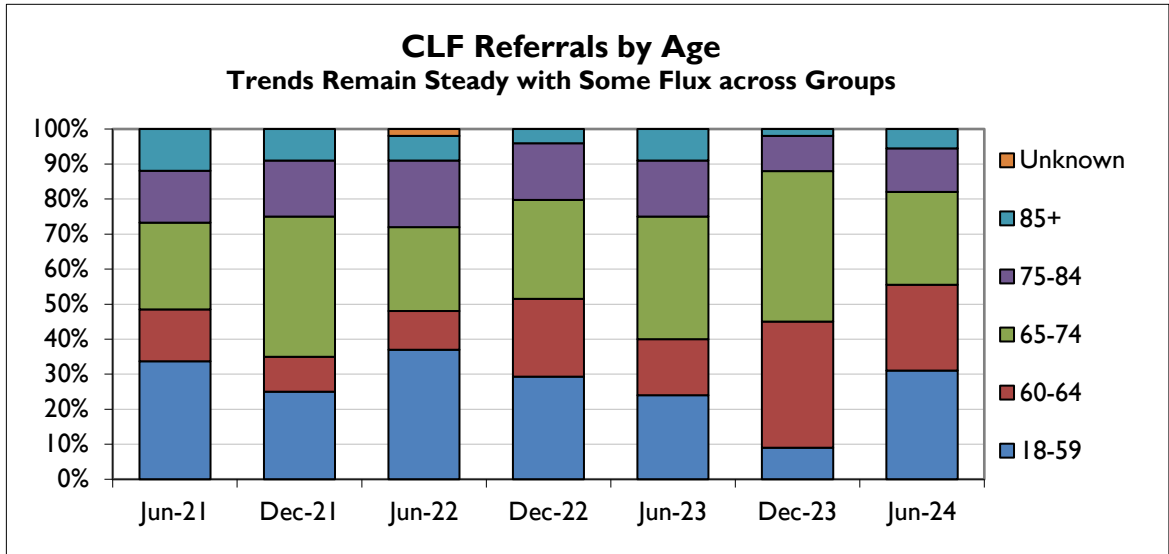
- ❖ The CLF Program and the Public Guardian (PG) have continued to collaborate to identify new referrals for clients that need housing subsidies and meet criteria for the PG Housing Fund. Due to disenrollments and current referral rates, CLFP and PG partnered to explore expanding service to eligible clients receiving financial assistance through CLFP Purchase of Services. Through this collaboration, one (1) client was enrolled during this period and one (1) additional client was identified and being considered.
- ❖ The Community Options and Resource Engagement (CORE) team continues to meet to help facilitate Laguna Honda Hospital patient discharges to independent living. The CORE team is led by LHH and includes city agencies and community service providers that can support safe transition of individuals to the community. The agencies include DAS, the Department of Public Health, the Department of Homelessness and Supportive Housing, In-Home Supportive Services, CLFP, Homebridge, the IHSS Public Authority, and Brilliant Corners. The CORE team meets bi-weekly to develop a comprehensive community care plan for individuals ready to discharge.
- ❖ The CLFP has continued to support employees and participants in their access to PPE following recommendations made by the federal Centers for Disease Control and Prevention and the SF Department of Public Health intended to prevent unnecessary risk of exposure for those vulnerable individuals.



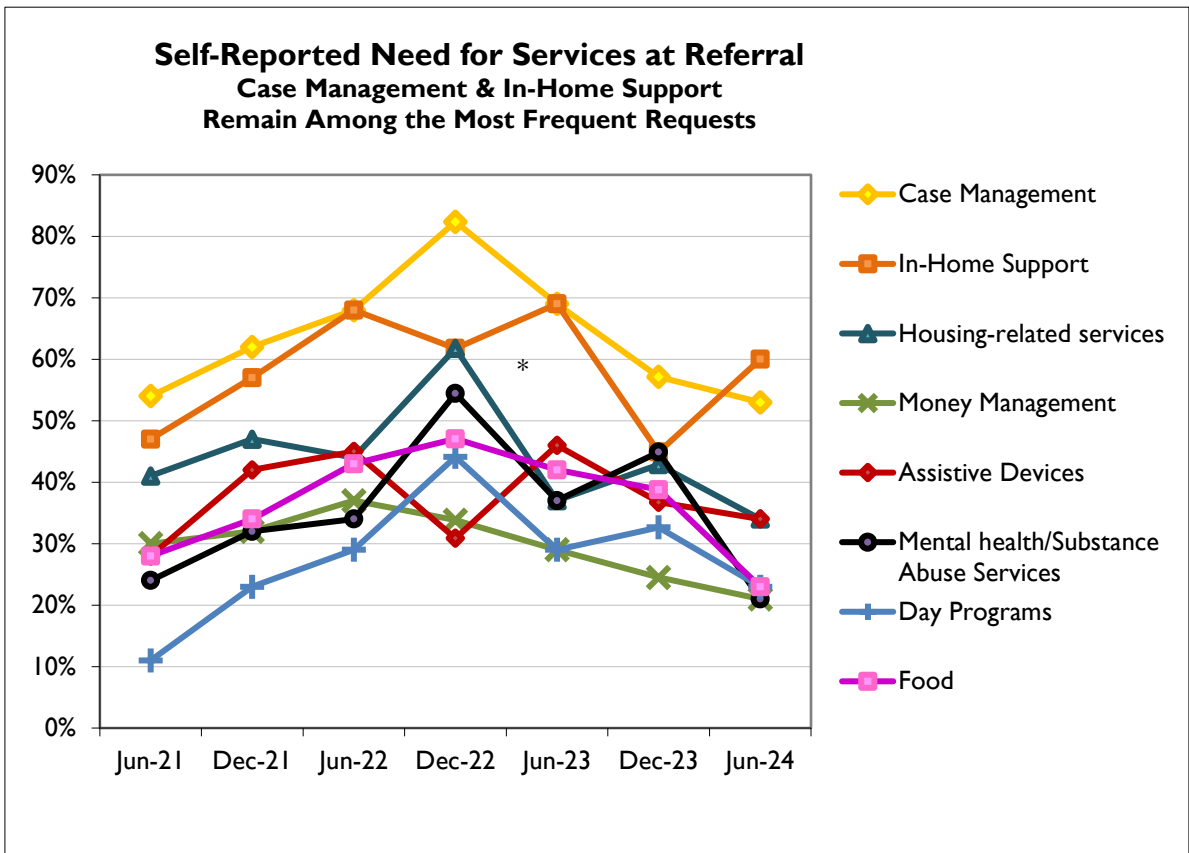
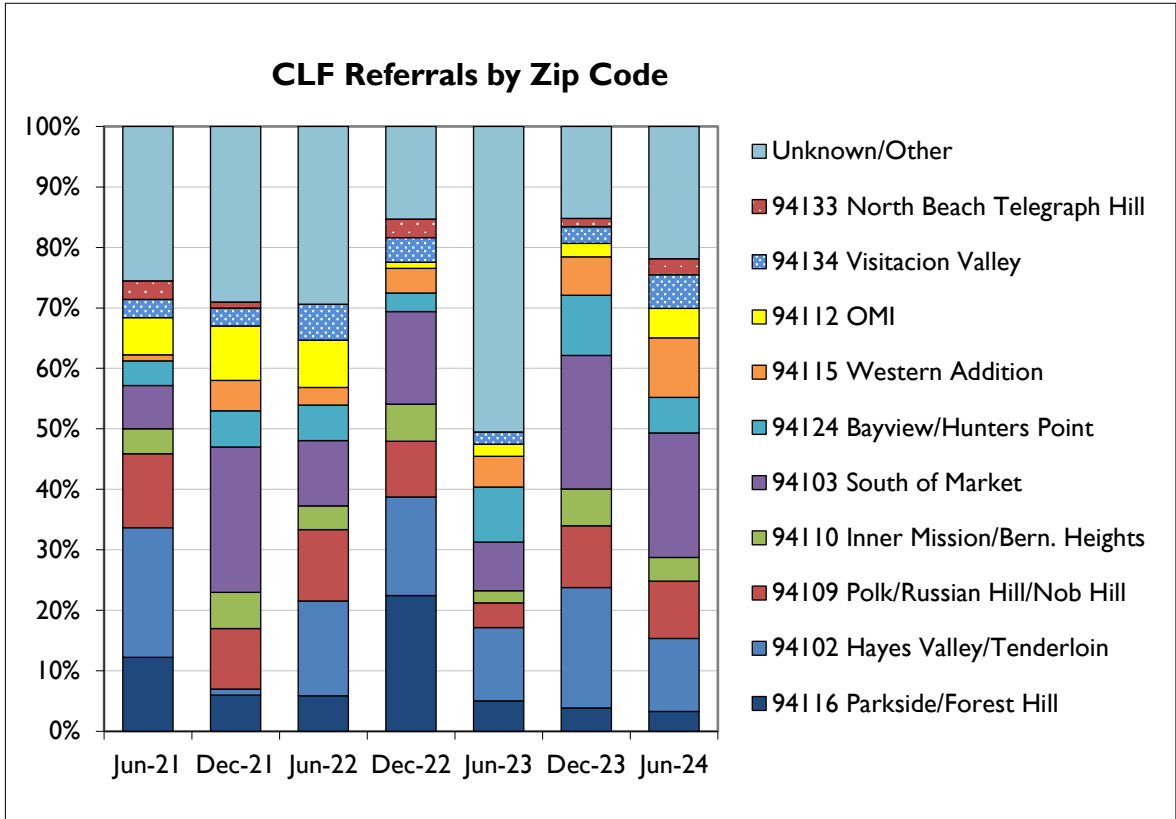
# Community Living Fund Six-Month Report



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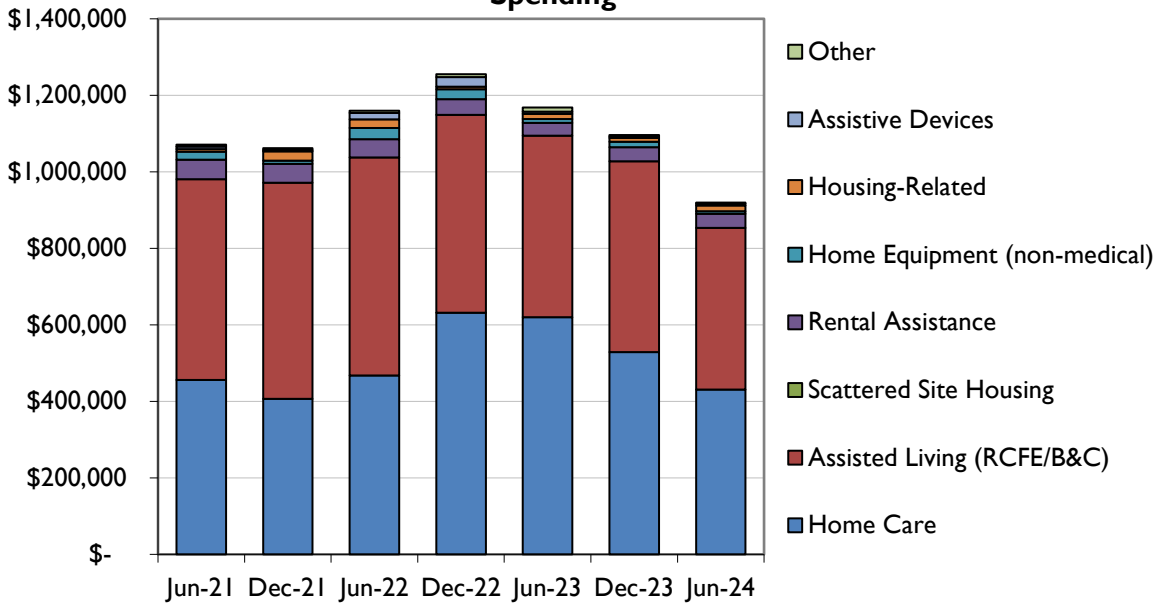


# Community Living Fund Six-Month Report

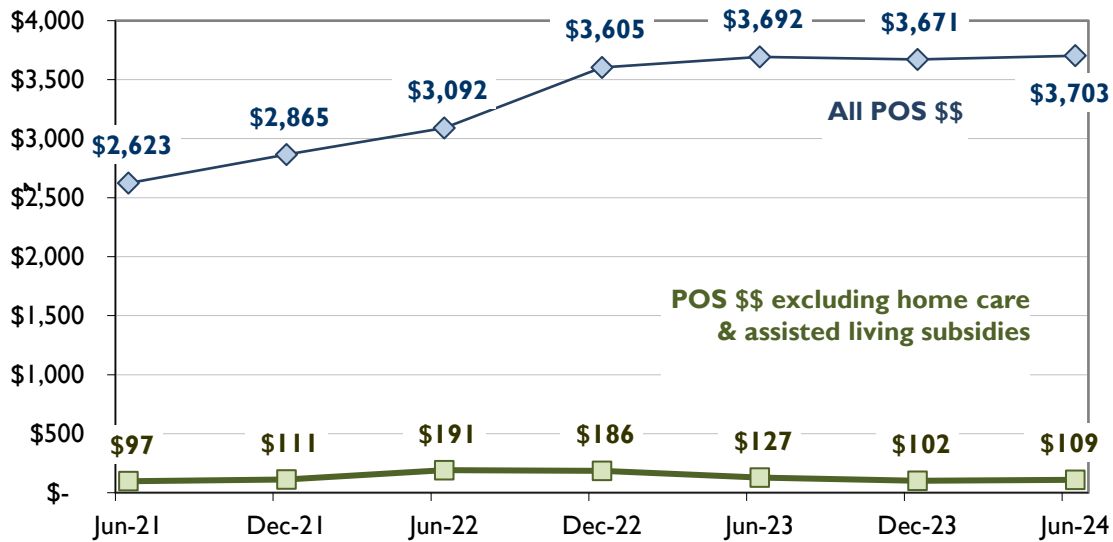


# Community Living Fund Six-Month Report

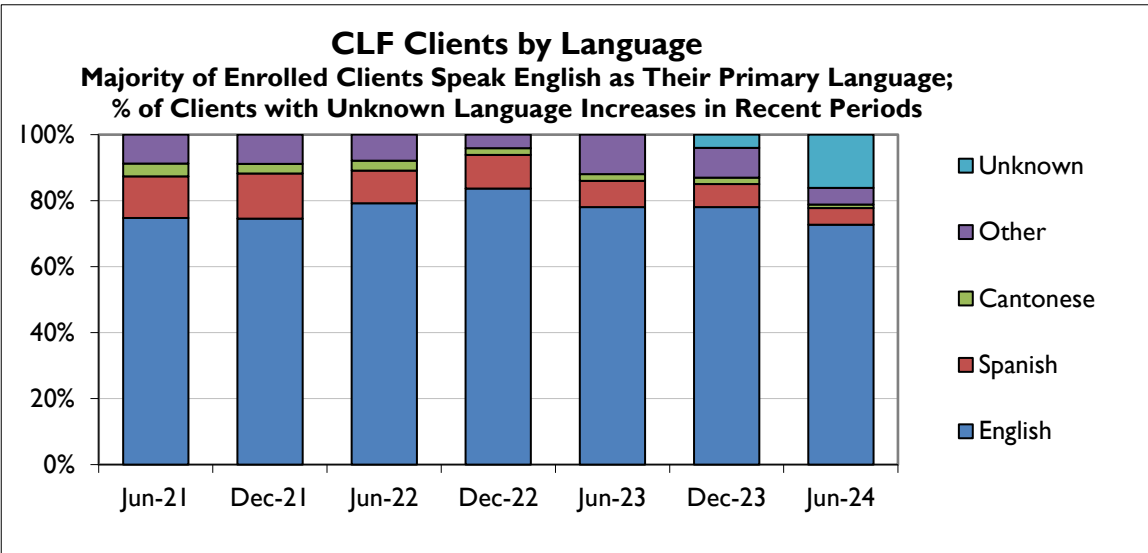
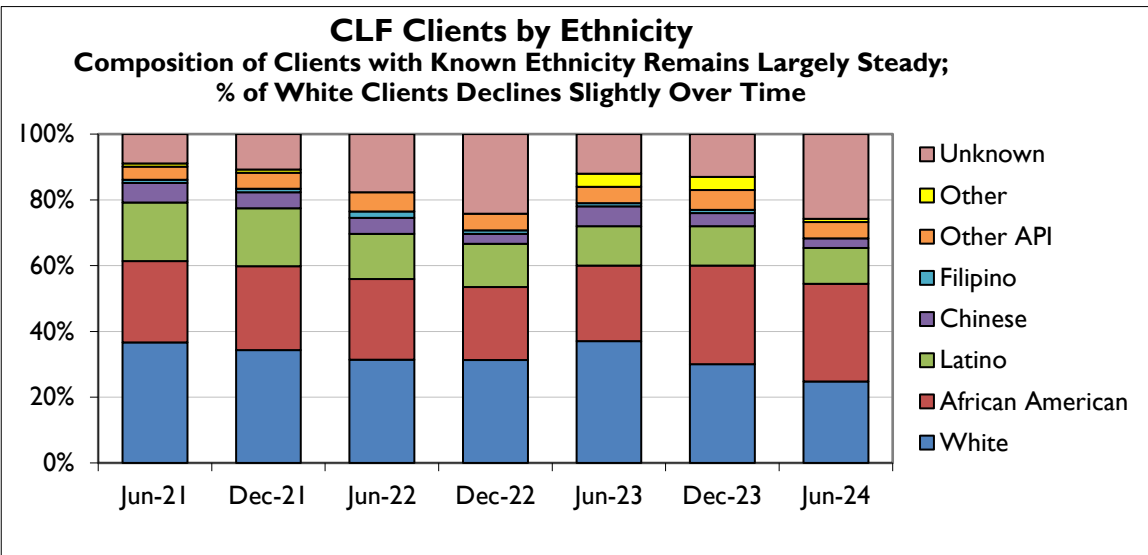
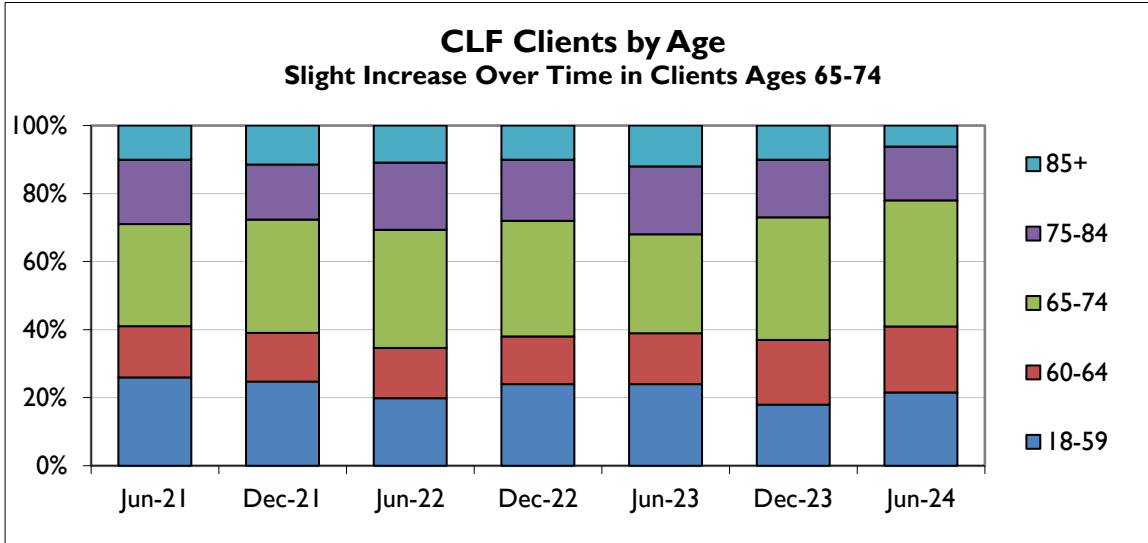
**Expenditures at CLF Decline Slightly Compared to Prior Periods;  
High Home Care and Assisted Living Costs Continue to Drive  
Spending**



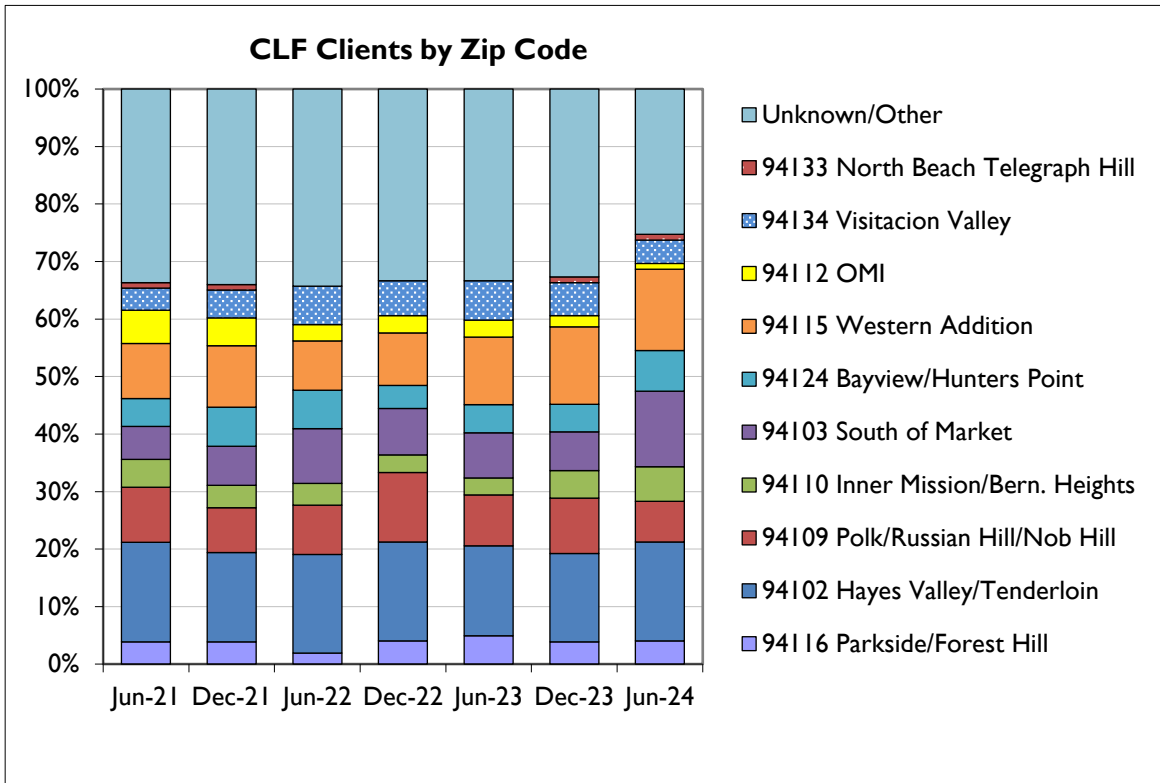
**Average Monthly Purchase of Service (POS) Cost Per Client  
for CLF Clients with Any Purchases:  
Rates higher than prior years due to increase in Home Care and Assisted Living;  
spending in other areas remains low**



# Community Living Fund Six-Month Report



# Community Living Fund Six-Month Report



## Community Living Fund Six-Month Report

### Enrollment and Referral Trends

| Active Caseload  | Dec-21   |        | Jun-22   |        | Dec-22   |        | Jun-23   |        | Dec-23   |       | Jun-24   |       |
|--|----------|--------|----------|--------|----------|--------|----------|--------|----------|-------|----------|-------|
|  | #        | %      | #        | %      | #        | %      | #        | %      | #        | %     | #        | %     |
| <b>All Active Cases*</b>   | 282      |        | 283      |        | 289      |        | 245      |        | 279      |       | 308      |       |
| Change from Prior 6 Months   | 1        | 0.4%   | 1        | 0.4%   | 6        | 2.1%   | (44)     | -15.2% | 34       | 13.9% | 29       | 10.4% |
| Change from Previous Year  | (62)     | -18.0% | 2        | 0.7%   | 7        | 2.5%   | (38)     | -13.4% | (10)     | -3.5% | 63       | 25.7% |
| Change from 2 Years  | (58)     | -17.1% | (67)     | -19.1% | (55)     | -16.0% | (36)     | -12.8% | (3)      | -1.1% | 25       | 8.8%  |
|  |          |        |          |        |          |        |          |        |          |       |          |       |
| <b>Program Enrollment</b>  |          |        |          |        |          |        |          |        |          |       |          |       |
| CLF at Institute on Aging**  | 198      | 70%    | 199      | 70%    | 206      | 71%    | 153      | 62%    | 194      | 70%   | 226      | 73%   |
| with any service purchases   | 90       | 45%    | 92       | 46%    | 81       | 39%    | 73       | 48%    | 72       | 37%   | 59       | 26%   |
| with no purchases  | 108      | 55%    | 107      | 54%    | 125      | 61%    | 80       | 52%    | 122      | 63%   | 167      | 74%   |
| Scattered Site Housing (Brilliant Corners)   | 101      | 36%    | 98       | 35%    | 93       | 32%    | 100      | 41%    | 99       | 35%   | 92       | 30%   |
|  |          |        |          |        |          |        |          |        |          |       |          |       |
| <b>Program to Date</b>   |          |        |          |        |          |        |          |        |          |       |          |       |
| All CLF Enrollment*  | 4,343    |        | 4,377    |        | 4,417    |        | 4,446    |        | 4,517    |       | 4,585    |       |
| CLF at Institute on Aging Enrollment   | 2,198    | 51%    | 2,233    | 51%    | 2,269    | 51%    | 2,290    | 52%    | 2,355    | 52%   | 2,424    | 53%   |
| with any service purchases   | 1,596    | 73%    | 1,622    | 73%    | 1,638    | 72%    | 1,654    | 72%    | 1,671    | 71%   | 1,675    | 69%   |
|  |          |        |          |        |          |        |          |        |          |       |          |       |
| Average monthly \$/client (all clients, all \$)  | \$ 2,295 |        | \$ 2,228 |        | \$ 2,362 |        | \$ 3,047 |        | \$ 2,413 |       | \$ 2,378 |       |
| Average monthly purchase of service \$/client for CLF IOA purchase clients   | \$ 2,865 |        | \$ 3,092 |        | \$ 3,605 |        | \$ 3,692 |        | \$ 3,671 |       | \$ 3,703 |       |
| Average monthly purchase of service \$/client for CLF IOA purchase clients, excluding home care, housing subsidies | \$ 111   |        | \$ 191   |        | \$ 186   |        | \$ 127   |        | \$ 102   |       | \$ 109   |       |

\*Includes clients enrolled with Institute on Aging, Brilliant Corners (beginning Dec-2017), Homecoming (through June-2015), and Emergency Meals

\*\*CLF at IOA enrollments include clients enrolled in CLF Intensive Case Management (ICM) and Purchase of Service only services (beginning Jul-2007) and CalAIM Enhanced Care Management (ECM) (beginning Apr-2023).

## Community Living Fund Six-Month Report

| Referrals                             | Dec-21 |      | Jun-22 |     | Dec-22 |      | Jun-23 |      | Dec-23 |      | Jun-24 |      |
|---------------------------------------|--------|------|--------|-----|--------|------|--------|------|--------|------|--------|------|
|                                       | #      | %    | #      | %   | #      | %    | #      | %    | #      | %    | #      | %    |
| <b>New Referrals***</b>               | 80     |      | 109    |     | 68     |      | 93     |      | 362    |      | 306    |      |
| Change from previous six months       | 12     | 18%  | 29     | 36% | (41)   | -38% | 25     | 37%  | 269    | 289% | (56)   | -15% |
| Change from previous year             | (45)   | -36% | 41     | 60% | (12)   | -15% | (16)   | -15% | 294    | 432% | 213    | 229% |
|                                       |        |      |        |     |        |      |        |      |        |      |        |      |
| <b>Status After Initial Screening</b> |        |      |        |     |        |      |        |      |        |      |        |      |
| Eligible:                             | 47     | 59%  | 68     | 62% | 31     | 46%  | 50     | 54%  | 92     | 25%  | 71     | 23%  |
| <i>Approved to Receive Service</i>    | 47     | 100% | 39     | 57% | 29     | 94%  | 25     | 50%  | 82     | 89%  | 54     | 76%  |
| <i>Wait List</i>                      | 0      | 0%   | 25     | 37% | 0      | 0%   | 24     | 48%  | 2      | 2%   | 1      | 1%   |
| <i>Pending Final Review</i>           | 0      | 0%   | 4      | 6%  | 2      | 6%   | 1      | 2%   | 8      | 9%   | 16     | 23%  |
| Ineligible                            | 21     | 26%  | 26     | 24% | 17     | 25%  | 11     | 12%  | 268    | 74%  | 216    | 71%  |
| <i>Withdraw Application</i>           | 12     | 15%  | 15     | 14% | 20     | 29%  | 32     | 34%  | 2      | 1%   | 13     | 4%   |
| <i>Pending Initial Determination</i>  | 0      | 0%   | 0      | 0%  | 0      | 0%   | 0      | 0%   | 0      | 0%   | 6      | 2%   |
|                                       |        |      |        |     |        |      |        |      |        |      |        |      |
| Program to Date                       |        |      |        |     |        |      |        |      |        |      |        |      |
| Total Referrals                       | 5,384  |      | 5,493  |     | 5,561  |      | 5,654  |      | 6,016  |      | 6,322  |      |
| Eligible Referrals                    | 3,891  | 72%  | 3,959  | 72% | 3,990  | 72%  | 4,040  | 71%  | 4,132  | 69%  | 4,203  | 66%  |
| Ineligible Referrals                  | 667    | 12%  | 693    | 13% | 710    | 13%  | 721    | 13%  | 989    | 16%  | 1,205  | 19%  |

\*\*\* New Referrals include ICM and ECM referrals received by the DAS Intake and Screening Unit for CLF services at IOA in the six-month period.



## Community Living Fund Six-Month Report

### Referral Demographics

| Age (in years) | Jun-19 | Dec-19 | Jun-20 | Dec-20 | Jun-21 | Dec-21 | Jun-22 | Dec-22 | Jun-23 | Dec-23 | Jun-24 |
|----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 18-59          | 27%    | 35%    | 38%    | 22%    | 34%    | 25%    | 37%    | 29%    | 24%    | 9%     | 31%    |
| 60-64          | 15%    | 18%    | 16%    | 13%    | 15%    | 10%    | 11%    | 22%    | 16%    | 36%    | 25%    |
| 65-74          | 28%    | 21%    | 26%    | 36%    | 25%    | 40%    | 24%    | 28%    | 35%    | 43%    | 26%    |
| 75-84          | 18%    | 15%    | 10%    | 16%    | 15%    | 16%    | 19%    | 16%    | 16%    | 10%    | 12%    |
| 85+            | 11%    | 11%    | 10%    | 14%    | 12%    | 9%     | 7%     | 4%     | 9%     | 2%     | 6%     |
| Unknown        | 1%     | 1%     | 1%     | 0%     | 0%     | 0%     | 2%     | 0%     | 0%     | 0%     | 0%     |

| Ethnicity        | Jun-19 | Dec-19 | Jun-20 | Dec-20 | Jun-21 | Dec-21 | Jun-22 | Dec-22 | Jun-23 | Dec-23 | Jun-24 |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| White            | 41%    | 39%    | 39%    | 40%    | 35%    | 35%    | 36%    | 41%    | 38%    | 23%    | 31%    |
| African American | 21%    | 32%    | 25%    | 24%    | 26%    | 21%    | 22%    | 28%    | 30%    | 36%    | 21%    |
| Latino           | 20%    | 17%    | 14%    | 20%    | 18%    | 11%    | 18%    | 16%    | 15%    | 9%     | 10%    |
| Chinese          | 9%     | 5%     | 8%     | 5%     | 6%     | 9%     | 6%     | 3%     | 2%     | 4%     | 6%     |
| Filipino         | 3%     | 1%     | 2%     | 2%     | 1%     | 5%     | 5%     | 1%     | 1%     | 2%     | 1%     |
| Other API        | 4%     | 4%     | 4%     | 2%     | 4%     | 5%     | 8%     | 7%     | 10%    | 3%     | 5%     |
| Other            | 2%     | 2%     | 4%     | 4%     | 9%     | 4%     | 2%     | 3%     | 1%     | 13%    | 6%     |
| Unknown          | 1%     | 0%     | 4%     | 2%     | 0%     | 10%    | 3%     | 0%     | 3%     | 9%     | 20%    |

| Language   | Jun-19 | Dec-19 | Jun-20 | Dec-20 | Jun-21 | Dec-21 | Jun-22 | Dec-22 | Jun-23 | Dec-23 | Jun-24 |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| English    | 72%    | 72%    | 78%    | 76%    | 79%    | 80%    | 72%    | 75%    | 81%    | 91%    | 72%    |
| Spanish    | 10%    | 13%    | 9%     | 14%    | 12%    | 6%     | 14%    | 10%    | 9%     | 4%     | 8%     |
| Cantonese  | 9%     | 6%     | 6%     | 2%     | 1%     | 5%     | 5%     | 6%     | 1%     | 1%     | 5%     |
| Mandarin   | 1%     | 0%     | 1%     | 1%     | 0%     | 0%     | 2%     | 0%     | 0%     | 1%     | 1%     |
| Russian    | 1%     | 2%     | 1%     | 2%     | 0%     | 0%     | 1%     | 3%     | 0%     | 1%     | 6%     |
| Tagalog    | 2%     | 1%     | 2%     | 2%     | 0%     | 6%     | 4%     | 1%     | 1%     | 1%     | 0%     |
| Vietnamese | 0%     | 0%     | 0%     | 0%     | 1%     | 0%     | 0%     | 0%     | 1%     | 0%     | 3%     |
| Other      | 4%     | 6%     | 4%     | 3%     | 6%     | 3%     | 3%     | 4%     | 8%     | 2%     | 5%     |

Percentages may not sum to 100% due to rounding

## Community Living Fund Six-Month Report

| <b>Gender</b>                               | <b>Jun-19</b> | <b>Dec-19</b> | <b>Jun-20</b> | <b>Dec-20</b> | <b>Jun-21</b> | <b>Dec-21</b> | <b>Jun-22</b> | <b>Dec-22</b> | <b>Jun-23</b> | <b>Dec-23</b> | <b>Jun-24</b> |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Male  | 50%           | 54%           | 63%           | 58%           | 71%           | 46%           | 55%           | 74%           | 54%           | 59%           | 51%           |
| Female                                      | 49%           | 43%           | 36%           | 42%           | 28%           | 54%           | 42%           | 25%           | 45%           | 41%           | 48%           |
| Transgender MtF                             | 1%            | 2%            | 1%            | 1%            | 1%            | 0%            | 2%            | 1%            | 1%            | 0%            | 0%            |
| Transgender FtM                             | 0%            | 1%            | 0%            | 0%            | 0%            | 0%            | 1%            | 0%            | 0%            | 0%            | 0%            |
| All Other (Genderqueer, Not listed)         | 0%            | 0%            | 1%            | 0%            | 0%            | 0%            | 0%            | 0%            | 0%            | 0%            | 1%            |
| Incomplete/Missing data                     | 0%            | 0%            | 0%            | 0%            | 0%            | 0%            | 0%            | 0%            | 0%            | 0%            | 0%            |
| <b>Sexual Orientation</b>                   | <b>Jun-19</b> | <b>Dec-19</b> | <b>Jun-20</b> | <b>Dec-20</b> | <b>Jun-21</b> | <b>Dec-21</b> | <b>Jun-22</b> | <b>Dec-22</b> | <b>Jun-23</b> | <b>Dec-23</b> | <b>Jun-24</b> |
| Heterosexual                                | 68%           | 68%           | 64%           | 69%           | 72%           | 68%           | 67%           | 60%           | 71%           | 10%           | 7%            |
| Gay/Lesbian/Same Gender-Loving              | 8%            | 5%            | 7%            | 5%            | 9%            | 4%            | 8%            | 12%           | 5%            | 0%            | 2%            |
| Bisexual                                    | 1%            | 2%            | 1%            | 0%            | 0%            | 1%            | 3%            | 0%            | 1%            | 0%            | 1%            |
| All Other (Questioning/Unsure, Not Listed)  | 1%            | 1%            | 1%            | 0%            | 0%            | 0%            | 1%            | 0%            | 1%            | 1%            | 1%            |
| Declined to State                           | 1%            | 5%            | 4%            | 6%            | 7%            | 5%            | 6%            | 6%            | 3%            | 0%            | 2%            |
| Incomplete/Missing data/Not asked           | 22%           | 18%           | 23%           | 20%           | 12%           | 23%           | 16%           | 22%           | 18%           | 88%           | 87%           |
| <b>Zipcode</b>                              | <b>Jun-19</b> | <b>Dec-19</b> | <b>Jun-20</b> | <b>Dec-20</b> | <b>Jun-21</b> | <b>Dec-21</b> | <b>Jun-22</b> | <b>Dec-22</b> | <b>Jun-23</b> | <b>Dec-23</b> | <b>Jun-24</b> |
| 94102 Hayes Valley/Tenderloin               | 14%           | 10%           | 15%           | 9%            | 21%           | 1%            | 16%           | 16%           | 12%           | 20%           | 12%           |
| 94103 South of Market                       | 4%            | 6%            | 8%            | 9%            | 7%            | 24%           | 11%           | 15%           | 8%            | 22%           | 21%           |
| 94109 Polk/Russian Hill/Nob Hill            | 6%            | 13%           | 5%            | 12%           | 12%           | 10%           | 12%           | 9%            | 4%            | 10%           | 9%            |
| 94110 Inner Mission/Bernal Heights          | 9%            | 5%            | 8%            | 6%            | 4%            | 6%            | 4%            | 6%            | 2%            | 6%            | 4%            |
| 94112 Outer Mission/Excelsior/Ingleside     | 4%            | 4%            | 5%            | 6%            | 6%            | 9%            | 8%            | 1%            | 2%            | 2%            | 5%            |
| 94115 Western Addition                      | 6%            | 5%            | 2%            | 6%            | 1%            | 5%            | 3%            | 4%            | 5%            | 6%            | 10%           |
| 94116 Parkside/Forest Hill                  | 14%           | 7%            | 8%            | 8%            | 12%           | 6%            | 6%            | 22%           | 5%            | 4%            | 3%            |
| 94117 Haight/Western Addition/Fillmore      | 1%            | 1%            | 3%            | 0%            | 4%            | 5%            | 3%            | 0%            | 2%            | 1%            | 1%            |
| 94118 Inner Richmond/Presidio/Laurel        | 1%            | 3%            | 2%            | 1%            | 1%            | 1%            | 1%            | 1%            | 0%            | 1%            | 1%            |
| 94122 Sunset                                | 5%            | 3%            | 7%            | 1%            | 3%            | 3%            | 5%            | 1%            | 1%            | 2%            | 2%            |
| 94124 Bayview/Hunters Point                 | 3%            | 6%            | 4%            | 7%            | 4%            | 6%            | 6%            | 3%            | 9%            | 10%           | 6%            |
| 94133 North Beach Telegraph Hill            | 2%            | 2%            | 2%            | 1%            | 3%            | 1%            | 0%            | 3%            | 0%            | 1%            | 3%            |
| 94134 Visitacion Valley                     | 3%            | 2%            | 4%            | 6%            | 3%            | 3%            | 6%            | 4%            | 2%            | 3%            | 6%            |
| Unknown/Other                               | 31%           | 35%           | 27%           | 28%           | 17%           | 20%           | 21%           | 13%           | 47%           | 11%           | 18%           |
| Referral Source = Laguna Honda Hospital/TCM | 21%           | 18%           | 13%           | 14%           | 21%           | 20%           | 13%           | 26%           | 8%            | 6%            | 3%            |

Percentages may not sum to 100% due to rounding

## Community Living Fund Six-Month Report

| Services Needed at Intake (Self-Reported)** | Jun-19 | Dec-19 | Jun-20 | Dec-20 | Jun-21 | Dec-21 | Jun-22 | Dec-22 | Jun-23 | Dec-23 | Jun-24 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Case Management                             | 67%    | 67%    | 72%    | 85%    | 54%    | 62%    | 68%    | 82%    | 69%    | 57%    | 53%    |
| In-Home Support                             | 57%    | 57%    | 64%    | 77%    | 47%    | 57%    | 68%    | 62%    | 69%    | 45%    | 60%    |
| Housing-related services                    | 44%    | 49%    | 60%    | 59%    | 41%    | 47%    | 44%    | 62%    | 37%    | 43%    | 34%    |
| Money Management                            | 39%    | 36%    | 41%    | 50%    | 30%    | 32%    | 37%    | 34%    | 29%    | 24%    | 21%    |
| Assistive Devices                           | 44%    | 37%    | 43%    | 54%    | 28%    | 42%    | 45%    | 31%    | 46%    | 37%    | 34%    |
| Mental health/Substance Abuse Services      | 39%    | 39%    | 50%    | 49%    | 24%    | 32%    | 34%    | 54%    | 37%    | 45%    | 21%    |
| Day Programs                                | 29%    | 24%    | 34%    | 31%    | 11%    | 23%    | 29%    | 44%    | 29%    | 33%    | 23%    |
| Food  | 37%    | 38%    | 49%    | 28%    | 28%    | 34%    | 43%    | 47%    | 42%    | 39%    | 23%    |
| Caregiver Support                           | 25%    | 24%    | 20%    | 31%    | 24%    | 20%    | 28%    | 22%    | 30%    | 37%    | 23%    |
| Home repairs/Modifications                  | 28%    | 33%    | 22%    | 43%    | 19%    | 30%    | 40%    | 28%    | 29%    | 24%    | 38%    |
| Other Services                              | 27%    | 28%    | 35%    | 39%    | 19%    | 17%    | 31%    | 24%    | 28%    | 39%    | 23%    |

\*\*Based on ICM referrals only

### Program Performance Measurement

| Active Performance Measures   | Jun-19 | Dec-19 | Jun-20 | Dec-20 | Jun-21 | Dec-21 | Jun-22 | Dec-22 | Jun-23 | Dec-23 | Jun-24 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Percent of CLF clients with 1 or less acute hospital admissions in six month period     | 91%    | 90%    | 94%    | 91%    | 93%    | 90%    | 91%    | 95%    | 90%    | *      | *      |
| Percent of care plan problems resolved on average after first year of enrollment in CLF | *      | *      | *      | 51%    | 75%    | 59%    | 61%    | 53%    | 59%    | *      | *      |

\*Data unavailable due to database system updates

## Community Living Fund Six-Month Report

### Expenditures and Budget

| Expenditures  | Jun-23              | Dec-23              | Jun-24              | Project to<br>Date         |
|---|---------------------|---------------------|---------------------|----------------------------|
| IOA Contract  |                     |                     |                     |                            |
| Purchase of Service *   | \$ 1,029,237        | \$ 984,317          | \$ 954,453          | \$ 26,768,839              |
| Case Management   | \$ 845,731          | \$ 593,142          | \$ 776,314          | \$ 22,646,141              |
| Capital & Equipment   |                     |                     |                     | \$ 285,570                 |
| Operations  | \$ 343,206          | \$ 256,222          | \$ 413,093          | \$ 7,608,197               |
| Indirect  | \$ 176,167          | \$ 132,864          | \$ 174,788          | \$ 4,137,264               |
| Housing and Disability Advocacy Program (HSH Work Order)  |                     |                     |                     | \$ 295,888                 |
| CCT Reimbursement   |                     |                     |                     | \$ (1,603,959)             |
| SF Health Plan Reimbursement for CBAS   |                     |                     |                     | \$ (976,840)               |
| CBAS Assessments for SF Health Plan   |                     |                     |                     | \$ 676,042                 |
| Historical Expenditures within IOA Contract****   |                     |                     |                     | \$ 483,568                 |
| <i>Subtotal</i>   | \$ 2,394,340        | \$ 1,966,545        | \$ 2,318,648        | \$ 60,320,710              |
| DPH Work Orders   |                     |                     |                     | \$ -                       |
| RTZ – DCIP  | \$ 48,000           | \$ 68,797           | \$ 48,000           | \$ 1,600,797               |
| DAS Internal (Salaries & Fringe)  | \$ 292,448          | \$ 275,537          | \$ 355,779          | \$ 7,555,857               |
| Homecoming Services Network & Research (SFSC)   |                     |                     |                     | \$ 274,575                 |
| Emergency Meals (Meals on Wheels)   |                     |                     |                     | \$ 807,029                 |
| MSO Consultant (Meals on Wheels)  |                     |                     |                     | \$ 199,711                 |
| Case Management Training Institute (FSA)  |                     |                     |                     | \$ 679,906                 |
| Scattered Site Housing (Brilliant Corners)  | \$ 1,744,268        | \$ 1,729,017        | \$ 1,671,297        | \$ 23,631,140              |
| Shanti / PAWS (Pets are Wonderful Support)  | \$-                 |                     |                     | \$ 477,500                 |
| Historical Expenditures within CLF Program****  |                     |                     |                     | \$ 1,447,669               |
| <b>Grand Total</b>  | <b>\$ 4,479,056</b> | <b>\$ 4,039,896</b> | <b>\$ 4,393,725</b> | <b>\$ 98,442,563</b>       |
|   | <b>FY2223</b>       | <b>FY2324</b>       |                     | <b>Project to<br/>Date</b> |
| Total CLF Fund Budget***  | \$ 9,074,626        | \$ 9,366,647        |                     | \$ 105,805,686             |
| % DAS Internal of Total CLF Fund**  | 6%                  | 7%                  |                     | 7%                         |
| * This figure does not match the figure in Section 4 of this report because this figure reflects the date of invoice to HSA, while the other reflects the date of service to the client.  |                     |                     |                     |                            |
| ** According to the CLF's establishing ordinance, "In no event shall the cost of department staffing associated with the duties and services associated with this fund exceed 15% [...] of the total amount of the fund." When the most recent six-month period falls in July-December, total funds available are pro-rated to reflect half of the total annual fund. |                     |                     |                     |                            |
| *** FY14/15 Budget includes \$200K of one-time addback funding for Management Services Organizations project that will be spent outside of CLF, which will not be included in the cost per client.  |                     |                     |                     |                            |
| **** Historical Expenditures from December 2014 and previously.   |                     |                     |                     |                            |

## Community Living Fund Six-Month Report

| <b>Purchased Items and Services</b> |               |                |               |                |               |                |               |                |               |                |                        |            |
|-------------------------------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|------------------------|------------|
| <b>CLF @ IOA Purchased</b>          | <b>Jun-22</b> |                | <b>Dec-22</b> |                | <b>Jun-23</b> |                | <b>Dec-23</b> |                | <b>Jun-24</b> |                | <b>Project-to-Date</b> |            |
| <b>Services</b>                     | <b>\$</b>     | <b>Clients</b> | <b>\$</b>     | <b>Clients</b> | <b>\$</b>     | <b>Clients</b> | <b>\$</b>     | <b>Clients</b> | <b>\$</b>     | <b>Clients</b> | <b>\$</b>              | <b>UDC</b> |
| <b>Grand Total</b>                  | \$1,159,930   | 95             | \$1,255,059   | 83             | \$1,168,480   | 74             | \$1,095,811   | 73             | \$919,636     | 59             | \$27,819,608           | 1,675      |
| Home Care                           | \$467,498     | 33             | \$631,376     | 32             | \$620,109     | 27             | \$528,572     | 25             | \$430,679     | 24             | \$11,484,948           | 404        |
| Assisted Living (RCFE/B&C)          | \$570,396     | 21             | \$517,291     | 23             | \$474,036     | 19             | \$499,364     | 22             | \$423,180     | 16             | \$11,380,249           | 112        |
| Scattered Site Housing              |               |                |               |                |               |                |               |                |               |                | \$209,344              | 4          |
| Rental Assistance (General)         | \$47,013      | 11             | \$41,394      | 9              | \$34,019      | 8              | \$36,493      | 8              | \$36,176      | 7              | \$1,575,593            | 434        |
| Non-Medical Home Equipment          | \$29,430      | 36             | \$25,994      | 24             | \$9,679       | 14             | \$13,869      | 18             | \$7,284       | 8              | \$794,629              | 919        |
| Housing-Related                     | \$22,820      | 6              | \$6,809       | 9              | \$13,788      | 6              | \$10,287      | 1              | \$14,408      | 4              | \$995,836              | 408        |
| Assistive Devices                   | \$16,813      | 28             | \$24,501      | 11             | \$6,013       | 10             | \$3,866       | 10             | \$5,248       | 10             | \$646,955              | 699        |
| Adult Day Programs                  |               |                |               |                |               |                |               |                |               |                | \$110,375              | 20         |
| Communication/Translation           | \$5,286       | 18             | \$4,717       | 17             | \$6,296       | 14             | \$3,140       | 11             | \$1,713       | 8              | \$192,347              | 446        |
| Respite                             |               |                |               |                |               |                |               |                |               |                | \$48,686               | 10         |
| Health Care                         |               |                | \$2,540       | 2              | 30            | 1              |               |                | \$290         | 1              | \$95,285               | 102        |
| Other Special Needs                 | \$375         | 2              |               |                | \$2,369       | 2              |               |                |               |                | \$48,450               | 111        |
| Counseling                          |               |                |               |                |               |                |               |                |               |                | \$126,176              | 203        |
| Professional Care Assistance        |               |                |               |                | 1760          | 1              |               |                |               |                | \$22,178               | 16         |
| Habilitation                        |               |                |               |                |               |                |               |                |               |                | \$22,788               | 10         |
| Transportation                      | \$207         | 6              | \$342         | 4              | \$381         | 4              | \$220         | 2              | \$657         | 5              | \$38,844               | 215        |
| Legal Assistance                    | \$93          | 2              |               |                |               |                |               |                |               |                | \$10,521               | 30         |
| Others                              |               |                | \$96          | 1              |               |                |               |                |               |                | \$16,405               | 56         |

Note: Historical figures may change slightly from report to report. "Other" services have historically included purchases such as employment, recreation, education, food, social reassurance, caregiver training, clothing, furniture, and other one-time purchases. In June 2016, the Medical Services category was incorporated into Health Care. In December 2016, the Scattered Site Housing category was added to track spending of the FY 15/16 CLF growth (prior to this time, CLF funded a very limited number of ongoing SSH patches). Note: CLF must contract year-round with a non-profit housing agency to reserve these units and ensure options are available when clients discharge from SNFs. Therefore, the total purchase amount listed may not be an accurate reflection of average cost per client served.

Client counts reflect unique clients with any transaction of that type.

## Community Living Fund Six-Month Report

### Enrolled Client Demographics

| Age (in years)   | Jun-19 | Dec-19 | Jun-20 | Dec-20 | Jun-21 | Dec-21 | Jun-22 | Dec-22 | Jun-23 | Dec-23 | Jun-24 |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 18-59            | 37%    | 35%    | 34%    | 30%    | 26%    | 26%    | 20%    | 24%    | 24%    | 18%    | 22%    |
| 60-64            | 17%    | 16%    | 15%    | 15%    | 15%    | 15%    | 15%    | 14%    | 15%    | 19%    | 19%    |
| 65-74            | 18%    | 24%    | 26%    | 28%    | 30%    | 35%    | 35%    | 34%    | 29%    | 36%    | 37%    |
| 75-84            | 15%    | 12%    | 13%    | 15%    | 19%    | 17%    | 20%    | 18%    | 20%    | 17%    | 16%    |
| 85+              | 13%    | 12%    | 12%    | 13%    | 10%    | 12%    | 11%    | 10%    | 12%    | 10%    | 6%     |
| <b>Ethnicity</b> |        |        |        |        |        |        |        |        |        |        |        |
| Ethnicity        | Jun-19 | Dec-19 | Jun-20 | Dec-20 | Jun-21 | Dec-21 | Jun-22 | Dec-22 | Jun-23 | Dec-23 | Jun-24 |
| White            | 35%    | 34%    | 39%    | 37%    | 37%    | 35%    | 32%    | 31%    | 37%    | 30%    | 25%    |
| African American | 26%    | 26%    | 26%    | 27%    | 25%    | 26%    | 25%    | 22%    | 23%    | 30%    | 30%    |
| Latino           | 16%    | 16%    | 13%    | 13%    | 18%    | 18%    | 14%    | 13%    | 12%    | 12%    | 11%    |
| Chinese          | 8%     | 8%     | 9%     | 10%    | 6%     | 5%     | 5%     | 3%     | 6%     | 4%     | 3%     |
| Filipino         | 2%     | 3%     | 2%     | 2%     | 1%     | 1%     | 2%     | 1%     | 1%     | 1%     | 0%     |
| Other API        | 5%     | 5%     | 4%     | 3%     | 4%     | 5%     | 6%     | 5%     | 5%     | 6%     | 5%     |
| Other            | 2%     | 2%     | 2%     | 3%     | 1%     | 1%     | 0%     | 0%     | 4%     | 4%     | 1%     |
| Unknown          | 7%     | 6%     | 6%     | 5%     | 9%     | 11%    | 18%    | 24%    | 12%    | 13%    | 26%    |
| <b>Language</b>  |        |        |        |        |        |        |        |        |        |        |        |
| Language         | Jun-19 | Dec-19 | Jun-20 | Dec-20 | Jun-21 | Dec-21 | Jun-22 | Dec-22 | Jun-23 | Dec-23 | Jun-24 |
| English          | 79%    | 78%    | 79%    | 78%    | 77%    | 76%    | 80%    | 82%    | 78%    | 78%    | 72%    |
| Spanish          | 10%    | 10%    | 9%     | 11%    | 13%    | 14%    | 10%    | 10%    | 8%     | 7%     | 5%     |
| Cantonese        | 5%     | 5%     | 5%     | 6%     | 4%     | 3%     | 3%     | 2%     | 2%     | 2%     | 1%     |
| Mandarin         | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 1%     | 0%     | 1%     | 1%     | 0%     |
| Russian          | 0%     | 0%     | 1%     | 0%     | 1%     | 1%     | 0%     | 0%     | 0%     | 0%     | 0%     |
| Tagalog          | 1%     | 1%     | 0%     | 1%     | 1%     | 2%     | 2%     | 1%     | 2%     | 2%     | 1%     |
| Vietnamese       | 0%     | 0%     | 0%     | 0%     | 1%     | 1%     | 1%     | 0%     | 0%     | 0%     | 0%     |
| Other            | 4%     | 4%     | 4%     | 3%     | 5%     | 4%     | 4%     | 3%     | 9%     | 6%     | 4%     |
| Unknown          | 0%     | 0%     | 0%     | 0%     | 0%     | 0%     | 0%     | 0%     | 0%     | 4%     | 16%    |

## Community Living Fund Six-Month Report

| <b>Gender</b>                               | <b>Jun-19</b> | <b>Dec-19</b> | <b>Jun-20</b> | <b>Dec-20</b> | <b>Jun-21</b> | <b>Dec-21</b> | <b>Jun-22</b> | <b>Dec-22</b> | <b>Jun-23</b> | <b>Dec-23</b> | <b>Jun-24</b> |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Male  | 54%           | 51%           | 53%           | 54%           | 55%           | 58%           | 55%           | 56%           | 54%           | 42%           | 29%           |
| Female                                      | 45%           | 48%           | 47%           | 46%           | 43%           | 41%           | 43%           | 41%           | 42%           | 32%           | 23%           |
| Transgender MtF                             | 1%            | 1%            | 0%            | 0%            | 1%            | 1%            | 1%            | 1%            | 1%            | 0%            | 0%            |
| Transgender FtM                             | 0%            | 0%            | 0%            | 0%            | 1%            | 1%            | 1%            | 0%            | 1%            | 0%            | 0%            |
| All Other (Genderqueer, Not listed)         | 0%            | 0%            | 0%            | 0%            | 0%            | 1%            | 1%            | 0%            | 0%            | 1%            | 0%            |
| Incomplete/Missing data                     | 0%            | 0%            | 0%            | 0%            | 1%            | 1%            | 1%            | 0%            | 3%            | 25%           | 48%           |
|   |               |               |               |               |               |               |               |               |               |               |               |
| <b>Sexual Orientation</b>                   | <b>Jun-19</b> | <b>Dec-19</b> | <b>Jun-20</b> | <b>Dec-20</b> | <b>Jun-21</b> | <b>Dec-21</b> | <b>Jun-22</b> | <b>Dec-22</b> | <b>Jun-23</b> | <b>Dec-23</b> | <b>Jun-24</b> |
| Heterosexual                                | 79%           | 80%           | 81%           | 83%           | 80%           | 81%           | 81%           | 82%           | 78%           | 58%           | 41%           |
| Gay/Lesbian/Same Gender-Loving              | 12%           | 11%           | 10%           | 9%            | 11%           | 10%           | 9%            | 10%           | 10%           | 7%            | 5%            |
| Bisexual                                    | 4%            | 4%            | 4%            | 2%            | 3%            | 2%            | 2%            | 2%            | 3%            | 3%            | 2%            |
| All Other (Questioning/Unsure, Not Listed)  | 1%            | 1%            | 1%            | 0%            | 1%            | 1%            | 1%            | 0%            | 0%            | 1%            | 0%            |
| Declined to State                           | 3%            | 3%            | 3%            | 4%            | 3%            | 3%            | 3%            | 3%            | 5%            | 5%            | 3%            |
| Incomplete/Missing data/Not asked           | 1%            | 2%            | 1%            | 1%            | 3%            | 3%            | 5%            | 3%            | 5%            | 27%           | 48%           |
|   |               |               |               |               |               |               |               |               |               |               |               |
| <b>Zip Code</b>                             | <b>Jun-19</b> | <b>Dec-19</b> | <b>Jun-20</b> | <b>Dec-20</b> | <b>Jun-21</b> | <b>Dec-21</b> | <b>Jun-22</b> | <b>Dec-22</b> | <b>Jun-23</b> | <b>Dec-23</b> | <b>Jun-24</b> |
| 94102 Hayes Valley/Tenderloin               | 13%           | 14%           | 18%           | 17%           | 18%           | 16%           | 18%           | 17%           | 16%           | 16%           | 17%           |
| 94103 South of Market                       | 10%           | 8%            | 8%            | 6%            | 6%            | 7%            | 10%           | 8%            | 8%            | 7%            | 13%           |
| 94109 Polk/Russian Hill/Nob Hill            | 9%            | 10%           | 11%           | 10%           | 10%           | 8%            | 9%            | 12%           | 9%            | 10%           | 7%            |
| 94110 Inner Mission/Bernal Heights          | 4%            | 4%            | 5%            | 6%            | 5%            | 4%            | 4%            | 3%            | 3%            | 5%            | 6%            |
| 94112 Outer Mission/Excelsior/Ingleside     | 2%            | 3%            | 4%            | 6%            | 6%            | 5%            | 3%            | 3%            | 3%            | 2%            | 1%            |
| 94115 Western Addition                      | 7%            | 5%            | 4%            | 6%            | 10%           | 11%           | 9%            | 9%            | 12%           | 14%           | 14%           |
| 94116 Parkside/Forest Hill                  | 3%            | 2%            | 4%            | 4%            | 4%            | 4%            | 2%            | 4%            | 5%            | 4%            | 4%            |
| 94117 Haight/Western Addition/Fillmore      | 3%            | 4%            | 4%            | 5%            | 4%            | 3%            | 2%            | 2%            | 2%            | 4%            | 3%            |
| 94118 Inner Richmond/Presidio/Laurel        | 4%            | 3%            | 4%            | 4%            | 5%            | 5%            | 4%            | 5%            | 4%            | 2%            | 1%            |
| 94122 Sunset                                | 2%            | 2%            | 4%            | 4%            | 4%            | 4%            | 4%            | 4%            | 5%            | 4%            | 5%            |
| 94124 Bayview/Hunters Point                 | 3%            | 4%            | 3%            | 4%            | 5%            | 7%            | 7%            | 4%            | 5%            | 5%            | 7%            |
| 94133 North Beach Telegraph Hill            | 0%            | 1%            | 2%            | 1%            | 1%            | 1%            | 0%            | 0%            | 0%            | 1%            | 1%            |
| 94134 Visitacion Valley                     | 2%            | 3%            | 2%            | 2%            | 4%            | 5%            | 7%            | 6%            | 7%            | 6%            | 4%            |
| Unknown/Other                               | 39%           | 37%           | 27%           | 26%           | 22%           | 23%           | 26%           | 22%           | 23%           | 24%           | 16%           |
|   |               |               |               |               |               |               |               |               |               |               |               |
| Referral Source = Laguna Honda Hospital/TCM | 29%           | 28%           | 25%           | 25%           | 28%           | 25%           | 21%           | 22%           | 27%           | 18%           | 11%           |